

# Commercial Accommodation Monitor: August 2019

Wanaka

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# **Preface**

Commercial Accommodation Monitor: August 2019 – Wanaka presents comprehensive and impartial information on short-term commercial accommodation for the Wanaka Regional Tourism Organisation (RTO) area, from the Accommodation Survey. This survey is run by Stats NZ on behalf of the Ministry of Business, Innovation & Employment.

The data relates to the areas covered by the following local authority:

• part of Queenstown-Lakes District

Comparisons of monthly data with the same month of the previous year need to be treated with caution, as data for one period may be influenced by events for which there is no equivalent in the previous period (eg Chinese New Year, Easter).

More data and commentary is available on the Stats NZ website (www.stats.govt.nz).

The September 2019 monitor will be released on 14 November 2019.

Liz MacPherson

Government Statistician

# Standards and further information

# Percentage changes

Percentage movements are, in a number of cases, calculated using data of greater precision than that published. This could result in slight variations.

# Rounding procedures

On occasion, figures are rounded to the nearest thousand or some other convenient unit. This may result in a total disagreeing slightly with the total of the individual items as shown in tables. Where figures are rounded the unit is in general expressed in words below the table headings, but where space does not allow this the unit may be shown as (000) for thousands, etc.

#### Source

All data is compiled by Stats NZ, except where otherwise stated. Both administrative and survey data has been used in this report.

# Liability

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# 1 Highlights

# Monthly highlights

In August 2019 compared with August 2018:

- Guest nights fell 5.8 percent to 70,493
- International guest nights fell 12.0 percent to 41,948
- Domestic guest nights rose 5.1 percent to 28,545
- The average length of stay fell from 3.02 nights to 2.81 nights
- The overall occupancy rate fell from 41.1 percent to 37.9 percent
- The occupancy rate, excluding holiday parks, was 65.0 percent in August 2019
- Accommodation capacity, excluding holiday parks, rose 1.3 percent.

## Response rates for August 2019

The response rate for the Wanaka RTO area was 77 percent for August 2019.

The proportion of the origin-of-guest estimate from unadjusted data was 71 percent.

Figure 1.1

Wanaka RTO Area Monthly Guest Nights

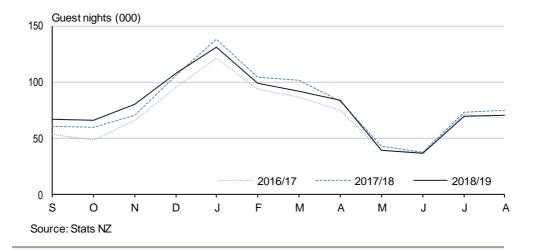
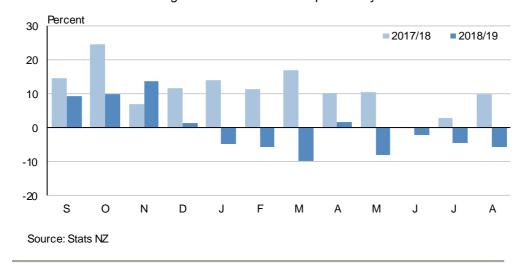


Figure 1.2

Wanaka RTO Area Monthly Guest Nights
Change from same month of previous year

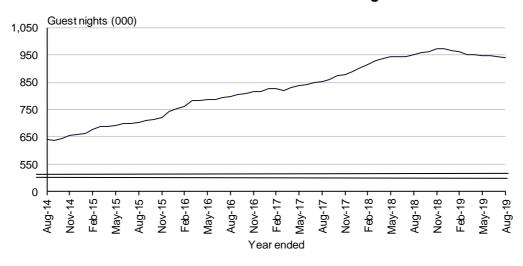


# Year ended highlights

For the year ended August 2019 compared with the previous year:

- Guest nights fell 1.1 percent to 939,990
- International guest nights fell 3.1 percent to 568,785
- Domestic guest nights rose 2.1 percent to 371,205
- The average length of stay fell from 2.16 nights to 2.08 nights
- The overall occupancy rate fell from 46.2 percent to 45.5 percent
- The occupancy rate, excluding holiday parks, was 65.5 percent for the year ended August 2019
- Accommodation capacity, excluding holiday parks, rose 0.8 percent.

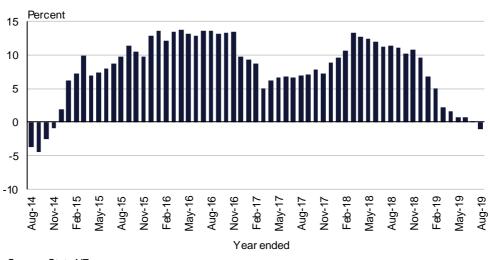
Figure 1.3 Wanaka RTO Area Annual Guest Nights



Source: Stats NZ

Figure 1.4

Wanaka RTO Area Annual Guest Nights
Change from previous year



Source: Stats NZ

# 2 Accommodation variables

In August 2019, compared with August 2018, there was a decrease of 5.8 percent in total guest nights for the Wanaka RTO area. Motels had the largest decrease, followed by holiday parks.

For the year ended August 2019, compared with the previous August year, total guest nights for the Wanaka RTO area decreased 1.1 percent. Hotels had the largest decrease, followed by backpackers. Holiday parks had the only increase.

See table 2.1 for comparisons of data across the main accommodation variables.

Table 2.1 Wanaka Accommodation Variables

By accommodation type Monthly and year ended<sup>(1)(2)</sup>

	Marin year			A					
	Monthly			Annual		<u> </u>			
	August		Percentage	Year e		Percentage			
Accommodation type	2018	2019	change	August 2018	August 2019	change			
Guest nights									
Total guest nights	74,855	70,493	-5.8	950,178	939,990	-1.1			
International	47,691	41,948	-12.0	586,752	568,785	-3.1			
Domestic	27,164	28,545	5.1	363,427	371,205	2.1			
Hotels	22,780	22,400	-1.7	235,954	225,775	-4.3			
Motels/apartments	25,502	23,207	-9.0	234,001	230,056	-1.7			
Backpackers	12,341	11,615	-5.9	151,486	146,317	-3.4			
Holiday parks	14,232	13,271	-6.7	328,738	337,842	2.8			
		Occupan	cy rates <sup>(3)</sup> (%	6)					
Hotels	75.6	66.7	-11.8	65.1	63.9	-1.9			
Motels/apartments	90.5	84.5	-6.6	73.8	73.3	-0.7			
Backpackers	55.1	51.4	-6.6	66.4	62.0	-6.6			
Holiday parks	14.6	13.6	-7.0	27.2	27.9	2.6			
Total	41.1	37.9	-7.7	46.2	45.5	-1.4			
Total excluding holiday parks (4)	71.0	65.0	-8.4	67.8	65.5	-3.4			
		Average le	ength of sta	y <sup>(5)</sup>					
Hotels	3.26	3.23	-0.7	2.22	С	С			
Motels/apartments	3.74	3.25	-13.2	2.29	2.22	-3.2			
Backpackers	2.74	2.37	-13.5	2.14	С	С			
Holiday parks	2.18	2.16	-1.1	2.06	1.99	-3.2			
Total	3.02	2.81	-6.9	2.16	2.08	-4.0			
		Gues	t arrivals						
Hotels	6,995	6,928	-1.0	106,398	С	С			
Motels/apartments	6,816	7,150	4.9	102,077	103,707	1.6			
Backpackers	4,498	4,894	8.8	70,814	С	С			
Holiday parks	6,517	6,144	-5.7	159,717	169,569	6.2			
Total	24,826	25,115	1.2	439,006	452,318	3.0			
		Estab	ishments						
Hotels	9	10	11.1	9	10	11.1			
Motels/apartments	21	23	9.5	21	23	9.5			
Backpackers	9	9	0.0	9	9	0.0			
Holiday parks	6	6	0.0	6	6	0.0			
Total	45	48	6.7	45	48	6.7			
			pacity <sup>(6)</sup>						
Hotels	14,260	14,446	1.3	167,855	167,297	-0.3			
Motels/apartments	10,540	10,819	2.6	123,401	124,773	1.1			
Backpackers	17,050	17,143	0.5	198,202	201,386	1.6			
Holiday parks	47,399	47,399	0.0	557,266	558,085	0.1			
Total	89,249	89,807	0.6	1,046,724	1,051,541	0.5			

<sup>(1)</sup> Reclassifications, new businesses, ceased businesses, and temporary closures may affect figures.

#### Symbol:

C confidential

<sup>(2)</sup> Irregular events, such as airshows and Easter, may affect percentage changes and other figures.

<sup>(3)</sup> Occupancy rates are calculated as the ratio of used stay-unit nights to available stay-unit nights.

<sup>(4)</sup> Holiday parks often have high capacity and can mislead when included in total occupancy rates.

<sup>(5)</sup> Average length of stay is calculated as the ratio of guest nights to guest arrivals.

<sup>(6)</sup> Capacity is calculated as the number of available stay-units multiplied by the number of days in the month.

# 3 Origin of guests

In August 2019, international guests accounted for 59.5 percent of all guest nights in the Wanaka RTO area. When compared with August 2018, the number of international guest nights spent in the area in August 2019 was down 12.0 percent to 41,948. Domestic guest nights increased 5.1 percent, to 28,545, for the same period.

The proportion of the origin-of-guest estimate from actual data was 71 percent for August 2019.

Figure 3.1

Wanaka RTO Area Monthly Guest Nights

By origin of guest

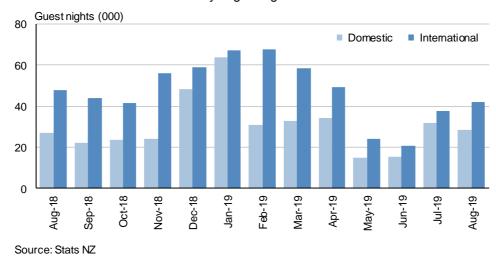


Table 3.1

Wanaka and New Zealand Monthly Guest Nights

By origin of guest

		Wanaka RTO <sup>(1)</sup> area					
		Origin	of guest		Origin o	Origin of guest	
		Domestic	International	Total	Domestic	International	Total
Month							
2018	Aug	27,164	47,691	74,855	1,571,502	952,679	2,524,181
	Sep	22,305	44,075	66,381	1,701,704	1,046,180	2,747,884
	Oct	23,892	41,637	65,529	1,954,146	1,314,205	3,268,352
	Nov	24,045	56,136	80,181	1,804,941	1,730,166	3,535,107
	Dec	48,454	59,180	107,635	2,289,702	1,908,866	4,198,568
2019	Jan	63,605	67,347	130,951	2,879,204	2,088,517	4,967,720
	Feb	30,767	67,740	98,507	1,988,788	2,026,586	4,015,374
	Mar	32,912	58,436	91,348	2,125,847	1,882,162	4,008,009
	Apr	34,346	49,332	83,679	2,123,710	1,480,938	3,604,648
	May	15,142	24,249	39,391	1,592,880	970,273	2,563,153
	Jun	15,331	20,993	36,325	1,498,095	799,876	2,297,971
	Jul	31,861	37,710	69,570	1,733,055	965,763	2,698,818
	Aug	28,545	41,948	70,493	1,659,593	957,634	2,617,226
	P	ercent chang	e from the cur	rent month	of the previou	us year	
		5.1	-12.0	-5.8	5.6	0.5	3.7
Year ended							
August 2018		363,427	586,752	950,178	22,456,939	17,523,822	39,980,761
August 20	August 2019		568,785	939,990	23,351,664	17,171,166	40,522,830
		Pe	ercent change	from previo	us year		
		2.1	-3.1	-1.1	4.0	-2.0	1.4

<sup>(1)</sup> Regional tourism organisation

# 4 National results

In August 2019, a total of 2,617,000 guest nights were spent in short-term commercial accommodation in New Zealand, an increase of 93,000 nights (3.7 percent) from August 2018. Both the North Island (up 66,000 or 4.3 percent) and South Island (up 27,000 or 2.8 percent) recorded an increase.

All four accommodation types recorded an increase in guest nights in August 2019, compared with August 2018. Hotels had the largest increase in guest nights (up 42,000 or 3.9 percent), followed by motels (up 22,000 or 2.5 percent), backpackers (up 19,000 or 6.4 percent), and holiday parks (up 10,000 or 3.4 percent).

Monthly and year ended

Refer to Table 4.1 for comparisons of data.

Table 4.1

Wanaka and New Zealand Guest Nights

By accommodation type

Accommodation		Total guest nights	Percentag	je change						
type	2017	2017 2018 2019		2017 to 2018	2018 to 2019					
August month										
Wanaka RTO area										
Hotels	21,283	22,780	22,400	7.0	-1.7					
Motels	23,067	25,502	23,207	10.6	-9.0					
Backpackers	11,828	12,341	11,615	4.3	-5.9					
Holiday parks	11,873	14,232	13,271	19.9	-6.7					
Total	68,051	74,855	70,493	10.0	-5.8					
		New Ze	aland							
Hotels	1,027,233	1,068,787	1,110,768	4.0	3.9					
Motels	818,685	848,372	869,958	3.6	2.5					
Backpackers	305,590	294,424	313,409	-3.7	6.4					
Holiday parks	289,089	312,599	323,092	8.1	3.4					
Total	2,440,597	2,524,181	2,617,226	3.4	3.7					
		Year ende	d August							
		Wanaka F	RTO area							
Hotels	210,955	235,954	225,775	11.9	-4.3					
Motels	218,930	234,001	230,056	6.9	-1.7					
Backpackers	153,442	151,486	146,317	-1.3	-3.4					
Holiday parks	269,291	328,738	337,842	22.1	2.8					
Total	852,618	950,178	939,990	11.4	-1.1					
		New Ze	aland							
Hotels	13,759,198	14,254,660	14,558,154	3.6	2.1					
Motels	12,298,184	12,403,182	12,485,871	0.9	0.7					
Backpackers	5,172,628	5,087,753	5,015,334	-1.6	-1.4					
Holiday parks	7,756,898	8,235,166	8,463,471	6.2	2.8					
Total	38,986,909	39,980,761	40,522,830	2.5	1.4					

# 5 Regional comparison

In August 2019, Wellington recorded the largest increase in guest nights (up 23,000 or 12 percent) from August 2018. This was followed by Queenstown (up 22,000 or 7.6 percent), Auckland (up 20,000 or 3.5 percent), Rotorua (up 7,000 or 5.3 percent), and Waikato (up 6,000 or 6.3 percent).

Wanaka recorded the largest decrease (down 4,000 or 5.8 percent), followed by Taupo (down 4,000 or 5.4 percent), West Coast (down 3,000 or 4.8 percent), Central Otago (down 2,000 or 16 percent), and Bay of Plenty (down 2,000 or 2.9 percent).

Table 5.1

Regional Tourism Organisation Areas' Monthly Guest Nights

By origin of guest

	August guest nights									
	Domestic			Ir	International			Total		
RTO area	2018	2019	Percent age change	2018	2019	Percent age change	2018	2019	Percent age change	
Northland	57,762	64,623	11.9	29,213	26,284	-10.0	86,975	90,907	4.5	
Auckland	328,885	343,835	4.5	242,055	246,899	2.0	570,940	590,734	3.5	
Coromandel	27,100	27,122	0.1	9,022	7,778	-13.8	36,123	34,900	-3.4	
Waikato	74,244	81,983	10.4	19,103	17,217	-9.9	93,347	99,200	6.3	
Bay of Plenty	52,750	50,073	-5.1	14,142	14,853	5.0	66,892	64,926	-2.9	
Rotorua	92,344	94,618	2.5	47,091	52,248	11.0	139,435	146,867	5.3	
Taupo	50,916	50,634	-0.6	20,816	17,188	-17.4	71,731	67,822	-5.4	
Whakatane-	00,010	00,004	0.0	20,010	17,100	17.4	71,701	01,022	0.4	
Kaw erau	9,949	11,668	17.3	1,657	1,776	7.1	11,606	13,444	15.8	
Gisborne	18,522	21,301	15.0	1,912	2,842	48.7	20,433	24,143	18.2	
Taranaki	31,013	32,153	3.7	5,051	5,335	5.6	36,063	37,488	4.0	
Haw ke's Bay	55,856	60,206	7.8	13,838	12,547	-9.3	69,694	72,752	4.4	
Ruapehu	44,181	41,082	-7.0	7,578	9,539	25.9	51,759	50,621	-2.2	
Manaw atu	37,312	37,241	-0.2	5,786	5,209	-10.0	43,098	42,450	-1.5	
Whanganui	11,171	11,715	4.9	1,567	1,885	20.3	12,738	13,600	6.8	
Wairarapa	13,381	14,836	10.9	1,318	1,288	-2.2	14,698	16,124	9.7	
Kapiti-Horow henua	13,061	15,051	15.2	1,548	1,611	4.1	14,610	16,662	14.0	
Wellington	146,016	170,921	17.1	46,747	45,021	-3.7	192,763	215,942	12.0	
Marlborough	23,852	28,767	20.6	9,337	8,738	-6.4	33,189	37,505	13.0	
Nelson-Tasman	44,203	45,106	2.0	15,537	19,038	22.5	59,740	64,143	7.4	
Canterbury	148,685	151,459	1.9	97,916	99,146	1.3	246,601	250,605	1.6	
Hurunui	14,663	14,761	0.7	6,090	6,217	2.1	20,753	20,978	1.1	
Mackenzie	16,856	19,952	18.4	35,465	33,598	-5.3	52,320	53,550	2.3	
Timaru	13,569	10,701	-21.1	3,179	4,154	30.7	16,748	14,855	-11.3	
West Coast	26,640	28,833	8.2	29,059	24,193	-16.7	55,700	53,026	-4.8	
Wanaka	27,164	28,545	5.1	47,691	41,948	-12.0	74,855	70,493	-5.8	
Queenstow n	98,601	107,304	8.8	188,400	201,376	6.9	287,000	308,680	7.6	
Waitaki	12,858	12,521	-2.6	7,958	7,632	-4.1	20,816	20,154	-3.2	
Central Otago	11,253	9,226	-18.0	2,694	2,424	-10.0	13,946	11,650	-16.5	
Dunedin	40,235	42,331	5.2	17,962	15,849	-11.8	58,197	58,180	0.0	
Clutha	3,946	2,896	-26.6	906	1,004	10.8	4,852	3,900	-19.6	
Fiordland	6,781	7,605	12.1	15,369	16,214	5.5	22,150	23,819	7.5	
Southland	17,734	20,525	15.7	6,675	6,583	-1.4	24,409	27,108	11.1	
Total	1,571,502	1,659,593	5.6	952,679	957,634	0.5	2,524,181	2,617,226	3.7	

Table 5.2

Regional Tourism Organisation Areas' Monthly Occupancy Rates<sup>(1)</sup>

By accommodation type

	August 2019 occupancy rate									
		Accommodation type								
	Hotels	Motels	Backpackers	Holiday parks	Total	Total excluding holiday parks <sup>(2)</sup>				
RTO area			Perd	cent						
Northland	31.6	42.4	19.6	10.4	19.2	32.5				
Auckland	75.8	63.3	45.6	16.9	60.4	66.5				
Coromandel	35.2	24.7	14.5	8.8	12.6	21.9				
Waikato	59.4	57.4	20.9	11.2	35.6	49.4				
Bay of Plenty	49.1	53.5	26.8	13.9	28.0	42.0				
Rotorua	66.1	55.6	18.9	16.9	38.9	44.9				
Taupo	50.6	47.6	26.3	10.8	30.6	40.7				
Whakatane-Kaw erau	С	49.8	C	6.8	15.1	40.4				
Gisborne	C	56.7	C	5.9	20.0	50.1				
Taranaki	42.8	43.7	22.2	10.0	28.2	40.8				
Haw ke's Bay	54.2	64.9	28.1	13.2	37.3	51.7				
Ruapehu	63.3	37.4	С	С	38.1	С				
Manaw atu	43.3	53.5	С	С	36.3	С				
Whanganui	С	48.5	36.9	С	25.8	С				
Wairarapa	38.7	46.2	С	С	22.3	С				
Kapiti-Horow henua	С	60.5	С	С	19.1	С				
Wellington	74.9	69.9	С	С	61.5	С				
Marlborough	32.7	45.2	19.3	18.3	27.6	33.6				
Nelson-Tasman	41.1	44.6	28.6	8.7	22.0	37.0				
Canterbury	63.4	49.0	29.0	12.8	36.0	47.9				
Hurunui	С	41.7	С	11.1	22.7	32.3				
Mackenzie	С	41.2	С	17.9	38.8	48.6				
Timaru	С	46.7	С	10.5	24.1	41.4				
West Coast	20.6	32.7	14.4	8.2	18.0	21.9				
Wanaka	66.7	84.5	51.4	13.6	37.9	65.0				
Queenstow n	83.9	70.4	71.9	23.9	70.0	77.3				
Waitaki	33.5	43.9	35.2	7.3	22.6	37.9				
Central Otago	С	46.2	С	2.4	9.3	32.4				
Dunedin	51.6	61.1	30.8	17.1	43.7	50.9				
Clutha	С	39.8	С	С	12.8	С				
Fiordland	24.1	26.2	С	С	18.6	С				
Southland	С	47.5	С	7.9	30.4	38.3				
Total	63.3	52.4	33.4	11.5	37.2	50.9				

<sup>(1)</sup> Occupancy rates are calculated as the ratio of stay unit nights to monthly capacity.

#### Symbols:

C confidential

... not applicable

<sup>(2)</sup> Occupancy rates excluding holiday parks are included because the capacity of holiday parks can distort the total occupancy rates.

# 6 Accommodation Survey technical notes

#### Data source

We collect data from accommodation providers or their representatives each month, mostly via a postal survey.

#### Coverage

The Accommodation Survey covers most short-term commercial accommodation in New Zealand.

The target population for this survey is all accommodation providers with the following characteristics:

- operating on a commercial basis
- providing mainly short-term (less than one month) accommodation
- economically significant (generally meaning being GST-registered and having a turnover of at least \$30,000 per year)
- included in class 4400 (accommodation) or class 4520 (pubs, taverns, and bars) in ANZSICO6 (Australian and New Zealand Standard Industrial Classification 2006)
- classified to 'hotels', 'motels', 'backpacker accommodation', or 'holiday parks'.

#### Excluded:

- hosted accommodation (such as 'bed & breakfast' establishments)
- marine vessels (such as cruise ships)
- private dwellings
- tramping huts (non-commercial)
- event-specific accommodation (such as temporary campervan parks)
- businesses that cease operation or no longer provide short-term commercial accommodation
- businesses that temporarily shut down (eg for renovations) we remove them from the survey until they re-open.

## Accommodation type classification

The predominant capacity provided by a business determines the accommodation type. For instance, if the business provides both motel and camping ground accommodation, but the majority of its stay units are motel rooms, then we classify it as a motel. We use the New Zealand Accommodation Classification, broadly defined below:

- hotels (including resorts)
- motels (including motor inns and serviced apartments)
- backpacker accommodation (including short-stay hostels)
- holiday parks (including caravan parks and camping grounds).

## Confidentiality

'C' symbols are used in the tables where information has been suppressed. We do not release data from individual businesses.

## Changes to survey content

Establishments may change the way they operate over time. If they do, they may be reclassified from one accommodation type to another. For example, if a holiday park adds sufficient motel units that it is operating more as a motel than a holiday park, it will be subject to reclassification to the 'motels' accommodation type. This type of change will tend to reduce surveyed guest nights and other figures for holiday parks (because there would be one fewer holiday park) while boosting guest nights and other figures for motels (because there would be one more motel).

Guest night and other movements, where the latest month is compared with the same month of the previous year, are affected for 12 months from the time that any reclassification is done. After 12 months, the reclassified establishment will appear in the same accommodation type in both comparison months.

Reclassifications of establishments are not the only changes that affect survey content and figures for the Accommodation Survey:

- When establishments temporarily cease operations, we take them out of the survey until they re-open. These changes affect figures for the number of establishments and available capacity.
- Businesses that start up, shut down, or move into or out of the short-term commercial accommodation industry also affect survey figures.

### Survey errors

This survey aims for 100 percent coverage of the accommodation businesses in New Zealand (a full census). However, in practice, the overall response rate is usually between 76 and 80 percent. We estimate values for the remaining units based on the characteristics of similar establishments in the same or similar regions. This introduces unknown errors into the estimates, and users of the data should bear this in mind. The size of these unknown errors is difficult to quantify.

Other errors include respondent error, and errors in coverage, classification, and processing. Our editing processes identify and remove many errors, but some will likely remain. We cannot quantify the effect of the remaining errors.

# Comparability

Accommodation Survey statistics are not always on the same basis as statistics from other sources. For example, 'average length of stay' in the Accommodation Survey is for all guests (domestic plus international), but in the International Visitor Arrivals to New Zealand reports, it is only for international guests.

#### More information

For further information on the Accommodation Survey, refer to webpage https://www.stats.govt.nz/topics/accommodation