

## 2.06 TAIRĀWHITI REGIONAL APPRENTICESHIPS - TE RŪNANGA O TŪRANGANUI Ā KIWA (TROTAK) – THIRD PARTY PROPOSAL - REGIONAL APPRENTICESHIP PROGRAMME

PGF Application – <b>Regional Apprenticeships</b>		For: Recommend Approval	
Applicant:	TROTAK	Pipedrive ID #	Commercial Information
Region	Tairawhiti	PGF Funding Sought:	\$ Commercial Information
Region detail:	Region Wide	Total Project Value:	\$ Commercial Information
		Applicant co-funding:	\$ Commercial Inform
		Commercial Information	\$ Commercial In
Entity Type:	Registered Charitable Trust	Funding Structure:	Grant
Entity Detail:	TROTAK is an amalgamation of three of Tairawhiti’s largest iwi, Rongowhakaata, Te Aitanga a Mahaki and Tamanuhiri		

### They recommend that the SROs:

- a) **Recommend Approval of \$1,000,000.00** from the Regional Apprenticeships portion of the Provincial Growth Fund (PGF) towards TROTAK’s ‘Tairawhiti Regional Apprenticeships’ Third Party Proposal
- b) **Note** this programme will focus on initiating <sup>Comm</sup> new apprenticeships within iwi growth sectors and other priority industries over a <sup>Commercial Information</sup> period and then administer the Regional Apprenticeship fund for each apprentice for the first <sup>Commercial Information</sup> of their training.
- c) **Note** that the project aligns with the Regional Apprenticeship objectives of:
  - Enabling a third party provider to manage and administer the funds for each of the apprentices and their associated employers
  - Providing full pastoral care for the apprentices over the <sup>Commercial Inform</sup> of their apprenticeship plus an <sup>Commercial Information</sup> for apprentices who need it
  - Management and oversight of the entire programme
- d) **Note** that acting as a third party, TROTAK will not only administer the funds, but will manage the entire process including delivering a full pastoral care service via its educational provider Turanga Ararau.
- e) **Note** this programme will mainly focus on displaced workers and Maori and Pasifika who have either completed the necessary pre-trades training or have had sufficient prior industry experience.
- f) **Note** that TROTAK has systems in place to initiate the apprenticeships immediately, as it is currently delivering the Māori and Pasifika Trades Training programme in conjunction with TEC.
- g) **Note** Applicant has been working with Trust Tairawhiti (local EDA) to identify employers who have expressed interest in taking on a small number of apprenticeships.

- h) **Note** Due Diligence is currently in progress for this entity in connection with a separate application to the PDU's Social Capital Investment (SCI) fund. Funding will be conditional upon completion of Due Diligence to the Ministry's satisfaction.
- i) **Note** This is the only third party RAI application for the Tairawhiti Region.

### Background:

TROTAK is an amalgamation of three of Tairawhiti's largest iwi Rongowhakaata, Te Aitanga a Mahaki and Tamanuhiri. In 1991 TROTAK established a private training provider named Turanga Ararau.

Since its inception, TROTAK has delivered a wide range of education, education to employment and apprenticeship initiatives through Turanga Ararau. TROTAK is seeking to become the third party contact holder which will deliver the outcomes in conjunction with other industry training organisations, employers, <sup>Commercial Information</sup> [redacted]. Turanga Ararau will also deliver the pastoral care and programme/mentoring support for the apprentices.

TROTAK has worked with Trust Tairawhiti (local EDA) to scope out which employers are interested and they have capacity for these apprenticeships; to date at least <sup>Comm</sup> [redacted] businesses have been engaged with and are willing to take on apprenticeships at Level 4.

Examples of employers that have signalled their interest include:

[redacted] Commercial Information [redacted]

The breadth of connections Turanga Ararau has in the Tairawhiti region is large, and encompasses the entirety of the iwi network in Tairawhiti, including Ngati Porou under the recent 'Toitu Tairawhihti' initiative which was launched recently to band iwi interests together as a result of Covid-19.

### Proposal

As a third party provider the applicant is proposing to initiate <sup>Comme</sup> [redacted] apprenticeships and administer all appropriate support funding to assist Maori, Pasifika and Covid-19 displaced jobseekers secure apprenticeships and obtain a trade-based qualification.

The funding is based on a rate of up to \$ <sup>Commercial Inform</sup> [redacted] per apprentice. The applicant proposes to have <sup>Comm</sup> [redacted] new Apprenticeship training agreements within a <sup>Commercial Information</sup> [redacted] period and then administer the Regional Apprenticeship fund for each apprentice for a further <sup>Commercial Inform</sup> [redacted] providing pastoral care for a further <sup>Commercial Informat</sup> [redacted] post apprenticeship completion.

The initial focus will be to initiate apprenticeships (training agreements) for displaced workers and Māori and Pasifika jobseekers. Also to confirm existing relationships with the regional ITOs, employers, <sup>Commercial In</sup> [redacted] and the Eastern Institute of Technology.

TROTAK will leverage existing connections and in conjunction with Trust Tairawhiti and iwi will confirm suitability of the apprenticeship and relevance of the Level 4 qualification in regards to creating career pathways in key sectors expecting growth.

### Target Group

All working age clients with a focus on displaced worker and Maori/Pasifika who have either completed the necessary pre-trades training or have had sufficient prior industry experience to enrol as apprentices and become qualified tradespeople.

**Funding breakdown**

Funding Breakdown:	\$ (excluding GST)
Wage subsidy training <small>Commercial Inform</small>	\$ <small>Commercial Informator</small> (PGF)
Wage subsidy on job training <small>Commercial Inform</small>	\$ <small>Commercial Informa</small> (PGF)
Equipment (e.g Tools) <small>Commercial Inf</small>	\$ <small>Commercial Informa</small> (PGF) \$ <small>Commercial Info</small> (MSD)
Equipment (e.g Tools) <small>Commercial Inf</small>	\$ <small>Commercial Informa</small> (PGF)
Business support, administration <small>Commercial Inform</small>	\$ <small>Commercial Info</small> (PGF) \$ <small>Commercial Info</small> (Applicant)
Business support, administration <small>Commercial Inform</small>	\$ <small>Commercial Informa</small> (PGF) \$ <small>Commercial Info</small> (Applicant)
Pastoral Care <small>Commercial Inform</small>	\$ <small>Commercial Informa</small> (PGF)
Pastoral Care <small>Commercial Inform</small>	\$ <small>Commercial Informa</small> (PGF)
Other: Up front training. (First Aid, Inductions, Site safe, licensing) etc. <small>Commercial Information</small>	\$ <small>Commercial Informa</small> (PGF)
Total Cost Per Person:	\$ <small>Commercial Informator</small> (PGF) \$ <small>Commercial Info</small> (Applicant) \$ <small>Commercial Information</small>
Number of Potential Apprentices	<small>Comm</small>
<b>Total:</b>	<b>\$1,000,000.00 (PGF)</b> \$ <small>Commercial Informator</small> (Applicant) \$ <small>Commercial Information</small>

**Expected outcome details are as follows:**

	Response	PDU (TAM) Statement regarding achievability of target
Number of people engaged in an apprenticeship	Initiate up to <small>Comm</small> new apprenticeships within <small>Commercial Information</small>	Achievable across the Tairāwhiti region. Demand for new apprentices may be even higher.

<b>Assessment against the PGF criteria:</b>		
<b>Eligibility Criteria</b>		
This application is eligible for PGF Regional Apprenticeship funding.		
<b>Productivity Potential</b>		
The project will address the skills gap in the many growth sectors in Tairāwhiti and will help to improve productivity in the Tairāwhiti region by increasing and strengthening skilled labour supply.		
<b>Policy objectives</b>		
This application aligns with the Regional Apprenticeship principles and objectives as follows:		
<b>PGF Criteria</b>	<b>Assessment Commentary</b>	<b>Rating (Yes or No)</b>
<b>Link with fund and government outcomes</b>		
Aligns with relevant regional economic and employment plans and priorities, including any Māori development plans	<ul style="list-style-type: none"> <li>This project has been endorsed by the CARE group</li> </ul>	Yes
Demonstrates potential to meet the current or future labour market skill needs of the region, including those resulting from PGF Tier 2 and 3 investments	<ul style="list-style-type: none"> <li>The programme will lift the skill levels within the primary sector and other priority industries such as manufacturing/construction in order to support ongoing infrastructure developments within the region.</li> </ul>	Yes
Reduces the rates of people not in employment, education and training, with an emphasis on Māori	<ul style="list-style-type: none"> <li>The project aligns with Regional Apprenticeship criteria and has the opportunity to assist in this space</li> </ul>	Yes
Increases local employment and earning potential, by supporting local people into local jobs, with an emphasis on sustainable employment outcomes	<ul style="list-style-type: none"> <li>This programme offers the opportunity for local people to be engaged in work while being trained to a Level 4 standard, working in local businesses with in-demand skills</li> </ul>	Yes
<b>Additionality – adds value by building on what is already there</b>		
Addresses a gap in current service provision e.g. does not cover activities that are already funded for (unless funding is to up-scale or re-start, existing projects)	<ul style="list-style-type: none"> <li>The project aligns with Regional Apprenticeship criteria</li> <li>There is currently no other third party RAI application for the Tairāwhiti region</li> </ul>	Yes
Demonstrates why third party funding, including other	<ul style="list-style-type: none"> <li>As above</li> </ul>	Yes

government agencies, cannot be used to address the current gap in service provision		
<b>Connected to regional stakeholders and frameworks</b>		
Alignment with regional priorities	<ul style="list-style-type: none"> <li>The proposal aligns with regional priorities of primary industry and horticulture, manufacturing and construction also iwi lead business growth</li> </ul>	Yes
Support from local employers, central and local government, and governance groups (inc. Councils, Iwi/Hapu)	<ul style="list-style-type: none"> <li>Endorsed by CARE group</li> <li>The project aligns with Regional Apprenticeship criteria where the applicant is the third party provider</li> <li>Applicant is an amalgamation of three of Tairāwhiti's largest iwi (Rongowhakaata, Te Aitanga a Mahaki and Tamanuhiri)</li> </ul>	Yes
<b>Governance, risk management and project execution</b>		
Robust project management and governance systems	<ul style="list-style-type: none"> <li>As well as current staff, a further Mentor/Coordinator will be employed as well as a part time administrator</li> <li>Staff will be under the direct supervision <sup>Privacy of natural person</sup> [redacted] experience in the education to employment space</li> <li>Direct oversight by CEO of TROTAK, Ronald Nepe</li> </ul>	Yes
Demonstrates the capacity and technical capabilities to effectively implement the initiative	<ul style="list-style-type: none"> <li>Currently runs the Maori and Pasifika Trades Training Programme with TEC</li> <li>Has experience in running apprenticeships programme's including the Modern Apprenticeship Programme</li> <li>Strong links shown to other training providers and employers.</li> </ul>	Yes
Risk management approach	<ul style="list-style-type: none"> <li>Risk and mitigations are outlined in the table below.</li> </ul>	Yes
Future ownership / operational management	<ul style="list-style-type: none"> <li>Apprenticeships are expected to remain in employment with the third party's contract holders at the end of the <sup>Commercial Info</sup> [redacted] apprenticeship support period.</li> </ul>	Yes
<b>Funding Arrangements</b>		
The funds will be distributed via a milestone plan.		
<b>Due Diligence and Ownership</b>		
Due Diligence is currently in progress for this entity under a separate application to the PDU's Social Capital		

Investment (SCI) fund. If approved, the funding will be conditional on due diligence being completed to the Ministry's satisfaction.

### Risk Assessment

Type of risk	Risk description	Mitigations	Risk Rating L/M/H
Covid-19	Moving to Alert levels 3 or 4 with restrictions on apprentices being able to work	For apprentices who cannot continue to work, negotiate with ITOs, employers and apprentices for the theory components to be available in hard copy and / or on line ensuring the apprentice has an appropriate device and internet connectivity	H
Iwi, industry and community	Declining Iwi, industry and community Support	Maintain open and transparent communication with all parties through a range of measures including social media	L
Apprentice sustainability	Apprentices unable to meet the requirements of their apprenticeship[	Undertake periodic reviews of the progress of all apprentices Negotiate with their employer and transitional Industry Training Organizations to develop and apply strategies to maintain the apprenticeship if and when issues are identified Maintain a register of suitable replacements for all apprenticeships	M
Employer Sustainability	Employer going out of business	Maintain a register of suitable and willing employers able to take over apprenticeships	M

### Consultation undertaken or implications:

Feedback has been requested from MSD.

TPK has met with the applicant and supports, correspondence provided.

TEC has met with applicant and supports, correspondence provided.

<b>Supporting proposal:</b>	Yes
<b>Appendices:</b>	Yes – Applications and supporting documentation are as annexes <span style="color: red;">Supporting documents withheld - Commercial Information</span>
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