



BRIEFING

Tourism Recovery Package Update – 6 October 2020

Date:	6 October 2020	Priority:	Low
Security classification:	In Confidence	Tracking number:	2021-1029

Action sought		
	Action sought	Deadline
Tourism Recovery Ministers Group Hon Kelvin Davis Minister of Tourism Hon Grant Robertson Minister of Finance Hon Nanaia Mahuta Minister for Māori Development Hon Eugenie Sage Minister of Conservation Fletcher Tabuteau Under Secretary Regional Economic Development	Note the update on the implementation of the Tourism Recovery Package	14 October 2020

Contact for telephone discussion (if required)				
Name	Position	Telephone		1st contact
Karl Woodhead	Director, Tourism Branch	04 901 1458	s 9(2)(a)	✓
s 9(2)(a)	Policy Advisor, Tourism Policy	s 9(2)(a)		-

The following departments/agencies have been consulted or informed
The Department of Conservation, MBIE Provincial Development Unit, the Treasury, Tourism New Zealand, New Zealand Trade and Enterprise, and New Zealand Māori Tourism

Minister's office to complete:

- | | |
|---|--|
| <input type="checkbox"/> Approved | <input type="checkbox"/> Declined |
| <input type="checkbox"/> Noted | <input type="checkbox"/> Needs change |
| <input type="checkbox"/> Seen | <input type="checkbox"/> Overtaken by Events |
| <input type="checkbox"/> See Minister's Notes | <input type="checkbox"/> Withdrawn |

Comments



BRIEFING

Tourism Recovery Package Update – 6 October 2020

Date:	6 October 2020	Priority:	Low
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Purpose

To provide an update on the implementation of the Tourism Recovery Package.

Recommended Action

The Ministry of Business, Innovation and Employment recommends that you:

- a. **Note** the update provided on the Tourism Recovery Package implementation

Noted

Karl Woodhead
Director, Tourism

Labour, Science and Enterprise, MBIE

06 / 10 / 2020

Hon Kelvin Davis
Minister of Tourism

..... / /

Hon Eugenie Sage
Minister of Conservation

..... / /

Hon Grant Robertson
Minister of Finance

..... / /

Fletcher Tabuteau
**Under Secretary Regional Economic
Development**

..... / /

Hon Nanaia Mahuta
Minister for Māori Development

..... / /

Strategic Tourism Assets Protection Programme (STAPP): Uptake by tourism businesses

1. Offers of grants have been made to all 130 tourism businesses that you approved for STAPP grant funding. A breakdown of New Zealand Māori tourism business applicants and other business applicants is provided below.

STAPP funding update: 18 Māori tourism businesses

2. Funding grant offers have been provided to 18 Māori tourism businesses identified by New Zealand Māori Tourism. 15 of these businesses have received their first grant payments, totalling \$3,076,543. See **Annex Two** for the funding process status for each of these businesses.

STAPP funding update: Further 112 businesses

3. Funding grant offers have been provided to all other 112 businesses. As at 5 October 2020, three of these businesses have chosen not to accept the grant. In each of these cases, it was because they are experiencing more positive trading results than previously forecasted, and would prefer to progress straight to discussions about loan funding in the future, if required. These businesses are:
 - NZ Ski
 - Ultimate Hikes - Milford Track, Routeburn Track, Greenstone Track Guided Walks
 - The Hermitage Hotel and Glacier Explorers.
4. A total of 101 businesses have received their first grant payments. Two businesses, Whale Watch Kaikōura and AJ Hackett, have also received their second grant payment. The total amount paid out to these applicants is \$24,650,809. See **Annex One** for the funding process status for each business, as at 5 October 2020.

Implementation of the loan facility and loan agreement for STAPP businesses and inbound tour operators (ITOs)

5. MBIE Tourism and the Provincial Development Unit (PDU) are continuing work together to establish the loan facility for the loans, and are collaborating with MBIE Legal to progress a draft loan agreement template. The same loan facility and agreement will be used both for businesses receiving loans under the STAPP and for ITOs.
6. During development of the loan agreement template, a number of matters have been identified as requiring Ministerial decision. The most important relates to whether STAPP applicants should be able to use their STAPP grant and loan to pay off commercial debt. A paper seeking decisions from Tourism Recovery Ministers has been circulated for your consideration [Briefing 2021-1005 of 2 October 2020 refers].
7. Once decisions sought in Briefing 2021-1005 are made, the loan agreement will be finalised and circulated to STAPP and ITO loan recipients. We expect that PDU will offer the loan agreements to ITOs and a first tranche of STAPP applicants within two weeks' time from the date of decision.

Strategic Tourism Assets Protection Programme (STAPP): Payments to Regional Tourism Organisations (RTOs)

8. All 31 RTOs have signed funding agreements and been paid the relevant amount, as at 6 October 2020. See **Annex Three** for the overview of funding for each RTO.
9. Each RTO has been allocated a relationship manager within MBIE as the primary point of contact for their funding agreement. Relationship managers will support RTOs with government funding requirements and destination management planning.

Inbound Tour Operators (ITOs)

10. On 2 September 2020, 26 ITOs received loan offers from MBIE. While 27 ITOs had been approved to receive loan offers [Briefing 2021-0516 of 12 August 2020 refers], Naturally NZ went into liquidation prior to a loan offer being made.
11. The current uptake of the loan facility for ITOs has been positive, with all ITOs indicating they intend to enter into loan discussions. All 26 ITOs have provided sufficient financial documentation, and due diligence checks have been completed with no red flags. See **Annex Four** for the funding status for each ITO, as of 5 October 2020.
12. Note that you have received a separate briefing [Briefing 2021-1062 refers on 6 October 2020] seeking decisions regarding five ITO loan offers.

Digital Capability Fund

13. This \$10 million fund will help tourism businesses to develop digital strategies (supported through Qualmark), access digital tools and benefit from a digital enablement initiative being rolled out in the Small Business portfolio.

Small Business Digital Boost

14. MBIE has released a Request for Proposals (RFP) for the Skills Training and Support element of the Small Business Digital Boost (formerly known as the Digital Enablement Programme). Responses from potential providers are sought by mid-October 2020. The provider will deliver a series of digestible, 'bite-sized' training modules via online, virtual or face-to-face interactions that will suit the context of small businesses looking to boost their efforts to move into digital ways of working. One particular focus will be tourism businesses.
15. While the RFP states that the minimum target is for the Small Business Digital Boost to reach 50,000 small businesses between November 2020 and June 2021, the ambition of the programme is to make some form of digital skills training available to up to 100,000 small businesses. The response from potential training providers has been positive with 15 companies already expressing interest in attending the RFP briefing.
16. Progress is also being made with identifying small businesses to be the subjects of case-studies for the Spotlight Series element of the Small Business Digital Boost. MBIE is seeking businesses (including tourism businesses) that have recently transformed their operations by adopting digital tools and digital ways of working and are willing to share their experiences to inspire other small business owners.

Qualmark digitalisation support

17. Qualmark is providing digitalisation support to tourism businesses through its Tourism Advisory Support Service. As at 28 September 2020, 260 operators have registered for this digitalisation support – among these, 73 operators (28%) are not Qualmark members. When

registering, tourism operators are asked to indicate what type of digital support they require (multiple selections of support type are allowed), a breakdown of which is below:

Support Type Required	No. of operators
Digital Marketing Strategy	212
SEO & Organic Growth	211
Measuring success	172
Google Ads and other paid media	165
Digital Presence of the business	160
Lead Generation	158
Conversion Optimisation	156
Organic growth	137
Facebook Business Manager	124
Website refresh	112
Platform fit, content, copy, voice	105
Website Audit	103
Online booking system	63

Tourism Transitions Programme (TTP)

Support provided through the Qualmark network

18. Qualmark has received \$5 million to establish a free advisory service, the Tourism Advisory Support Service (TASS), to support tourism businesses as they navigate the impacts of COVID-19. As at 28 September 2020, 933 tourism operators have accessed the TASS through Qualmark. The Auckland region has the highest uptake, sitting at 19.5%, followed by Otago at 17.1% and Canterbury at 14.1%.

Support provided through the Regional Business Partners Network (RBPN)

19. The RBPN has received \$10 million to support small-medium tourism businesses impacted by COVID-19 to get expert advice, providing eligible businesses with full-funded vouchers to purchase business advisory support.
20. As at 29 September 2020, the TTP has enabled 813 companies to be supported through the RBPN. The total value of vouchers distributed so far amounts to \$2,876,705. Overall, business uptake is trending down slightly, peaking at 129 businesses supported during the week ending 11 September 2020, compared to 97 businesses supported during the week ending 2 October 2020.

Regional allocation and new business support through the TTP

21. New Zealand Trade and Enterprise (NZTE), has recently raised queries with MBIE relating to the regional allocation of the TTP funding by the RBPN and whether new businesses can be supported under the TTP. These matters are not within the scope of the decisions that Tourism Recovery Ministers Group originally took on the parameters of the TTP.
22. NZTE initially allocated TTP funds to the RBPN on a regional basis, using as a guide the regional spread of pre-COVID international visitor spend. Due to differing demand for the TTP, some regions are now running out of TTP funds (e.g. Northland and the West Coast), while others (e.g. Auckland) still have reasonable amounts unspent. After discussions with MBIE, NZTE will now work with the RBPN to reallocate the funding across regions, to best reflect where the current demand exists.

23. MBIE and NZTE have also agreed that new tourism entities, established since the pandemic began, should be able to access the TTP. In most cases, the principals and/or management of these new entities were previously active in the tourism industry, but have closed down their former operations and restarted with models better suited to the domestic market and the changed environment. When establishing the TTP, Tourism Recovery Ministers also agreed that the programme 'needs to be flexible and adapt to changing circumstances' [Briefing 3346 19-20 refers]. All tourism operators – whether new or established – are still impacted by COVID-19 because of the border closure.

Support provided through New Zealand Māori Tourism (NZMT)

24. NZMT was allocated \$2 million from the TTP, which so far has been used to support 144 Māori tourism businesses. The funding is being utilised as an extension of the COVID-19 Māori Business Response. The Tāpoi service has been providing ongoing support to Māori tourism businesses through marketing, specialist tourism advice, health and safety audits, mentoring, back office support, regional and cluster marketing initiatives, bespoke support for regional COVID-19 Alert Level changes, and digital solutions.

Regional Events Fund (REF)

25. The \$50 million Regional Events Fund (the REF) is designed to stimulate domestic tourism and travel between regions through holding events. It intends to support the tourism and events sector, and replace some spend from international visitors as a result of COVID-19.

26. On 2 October 2020, MBIE provided RTOs with the final REF Regional Investment Plan template, which will be used to set out how events will be funded over the next two to four years. The template also provides guidance to RTOs on how they could meet the investment plan criteria, reporting requirements and how funding could be distributed. MBIE Tourism have worked with Regional Tourism New Zealand (RTNZ) and a select group of RTO representatives to develop the template.

27. The next steps for the REF is for each International Marketing Alliance grouping to agree upon a lead entity, who is responsible for facilitating the establishment of the Event Investment Panel, and who will support the development of each Regional Investment Plan. Once a plan has been developed, the Lead Entity will submit it to an MBIE/RTNZ panel to confirm it meets the criteria seen by Ministers, and to negotiate a funding agreement with MBIE. Investment plans will be submitted to MBIE between 20 October and 1 December 2020.

28. MBIE officials have also been working with the Ministry for Culture and Heritage (MCH), Ministry for Primary Industries and Sport New Zealand to support wider Government understanding of the REF, and sharing the lessons learned in the process of developing an events fund at pace.

Additional funding for New Zealand Māori Tourism

29. New Zealand Māori Tourism has indicated there is no further update from previous briefings regarding this additional funding. As a reminder, this funding is being used for a range of purposes, including: supporting iwi and small to medium enterprises (SMEs) to complete regional plans; provision of business advice regarding the selling and purchase of tourism assets; and the development of specific packages (such as the s 9(2)(ba)(i) Food Tourism Package).

Department of Conservation (DOC) Concession Fee Waiver

30. The concession fee waiver is a \$25 million allocation to DOC to offset the payment of tourism concession fees. Fees will be waived for the period 1 March 2020 until the end of June 2021 providing cash flow for tourism businesses but also maintaining investment in conservation that these fees normally contribute to.
31. DOC has indicated there are no further updates to report on the concession fee waiver. As a reminder, DOC has now completed the processing of all credit notes for concessionaires. Regular communications are reminding concessionaires to get in touch if they have any queries about their particular circumstances.

New Zealand Tourism Futures Taskforce

32. The New Zealand Tourism Futures Taskforce (the Taskforce) has been meeting weekly via Zoom to develop the project road-map, and the Taskforce draft report which is due to the Tourism Recovery Ministers Group on the 4 December 2020. The Taskforce Secretariat, which is comprised of officials from MBIE, DOC and Tourism New Zealand, is continuing to provide support to the Taskforce.
33. The Invitation to Contribute process closed on 22 September 2020 with a total of 151 contributions. The Taskforce have received a high-level analysis of the themes that emerged through these public submissions, prepared by the Taskforce Secretariat. We will provide an update to you once a fuller analysis of the submissions has been conducted.

Release of documents relating to the Tourism Recovery Package

34. There have been a high number of media queries, Ministerial correspondence, and Official Information Act (1982) requests relating to the Tourism Recovery Package. To help manage these queries, 15 briefings and 8 meeting documents (e.g. minutes of the Tourism Recovery Minister Group meetings) have been proactively released on the MBIE website. MBIE officials also intend to release further documents relating to the Tourism Recovery Package, in consultation with the office of the Minister of Tourism and relevant agencies.

Annexes

Annex One: STAPP Businesses Funding Status (5 October 2020)

Annex Two: STAPP Māori Businesses Funding Status (5 October 2020)

Annex Three: STAPP Regional Tourism Organisations Funding Status (6 October 2020)

Annex Four: Inbound Tour Operator Funding Status (5 October 2020)

RELEASED UNDER THE
OFFICIAL INFORMATION ACT

Annex One: STAPP Businesses Funding Status (5 October 2020)

Business Trading Name	Contract Status	Sum of Payment 1	Sum of Payment 2	Total sum
Abel Tasman Sea Shuttles	Active	\$250,000	\$0.00	\$250,000
Abel Tasman Soul Ltd (Abel Tasman Kayaks)	Active	\$250,000	\$0.00	\$250,000
Air Milford	Active	\$250,000	\$0.00	\$250,000
Air Safaris	Active	\$250,000	\$0.00	\$250,000
AJ Hackett Bungy NZ	Active	\$1,350,000	\$1,250,000	\$2,600,000
Alpine Guides Aoraki	Active	\$60,000	\$0.00	\$60,000
Alpine Helicopters/Minaret Station/Southern Lakes Heliski	Active	\$208,000	\$0.00	\$208,000
Art Deco Trust	Active	\$158,500	\$0.00	\$158,500
Auckland Art Gallery Toi o Tamaki	Active	\$250,000	\$0.00	\$250,000
Auckland Seaplanes	Active	\$180,000	\$0.00	\$180,000
Auckland Zoo Te Whare Kararehe o Tamaki Makaurau	Active	\$250,000	\$0.00	\$250,000
Backcountry Helicopters	Active	\$237,500	\$0.00	\$237,500
Black Cat Cruises	Active	\$250,000	\$0.00	\$250,000
Buried Village of Te Wairoa	Active	\$246,000	\$0.00	\$246,000
Cardrona and Treble Cone (Wayfare Group)	Active	\$250,000	\$0.00	\$250,000
Caveworld	Active	\$100,000	\$0.00	\$100,000
Christchurch Adventure Park	Active	\$193,500	\$0.00	\$193,500
Christchurch Tram and Punting on the Avon	Active	\$250,000	\$0.00	\$250,000
Discover Waitomo	Active	\$0.00	\$0.00	\$0.00
Dive! Tutukaka	Active	\$250,000	\$0.00	\$250,000
Dolphin and Albatross Encounter	Active	\$225,000	\$0.00	\$225,000
Doubtful Sound (Wayfare Group)	Active	\$250,000	\$0.00	\$250,000
Driving Creek	Active	\$132,600	\$0.00	\$132,600
Explore	Active	\$250,000	\$0.00	\$250,000
Fiordland Expeditions Limited	Active	\$204,000	\$0.00	\$204,000
Forgotten World Adventures	Active	\$55,000	\$0.00	\$55,000
Fox Glacier Guiding	Active	\$250,000	\$0.00	\$250,000
Fullers Great Sights	Active	\$250,000	\$0.00	\$250,000
Glenbrook Vintage Railway	Active	\$125,000	\$0.00	\$125,000
Glenorchy Air	Active	\$198,000	\$0.00	\$198,000
Heliservices NZ	Active	\$250,000	\$0.00	\$250,000
Highlands Motorsport Park	Active	\$250,000	\$0.00	\$250,000
Howick Historical Village	Active	\$250,000	\$0.00	\$250,000
Huka Prawn Park	Active	\$193,000	\$0.00	\$193,000
INFLITE	Active	\$250,000	\$0.00	\$250,000
International Antarctic Centre (Wayfare Group)	Active	\$250,000	\$0.00	\$250,000
JUCY Cruise	Active	\$250,000	\$0.00	\$250,000
Kaikoura Kayaks	Active	\$125,000	\$0.00	\$125,000
Kaiteriteri Kayaks	Active	\$200,000	\$0.00	\$200,000
Kiwi Cave Rafting	Active	\$0.00	\$0.00	\$0.00
Kiwi Journeys	Active	\$140,000	\$0.00	\$140,000
Kiwi North	Active	\$250,000	\$0.00	\$250,000
KJet	Active	\$250,000	\$0.00	\$250,000
Lake Taupo Cruises	Active	\$62,500	\$0.00	\$62,500
Lakeland Queen	Active	\$125,000	\$0.00	\$125,000
Larnach Castle Limited	Active	\$250,000	\$0.00	\$250,000
Maniototo Curling International Inc.	Active	\$49,941	\$0.00	\$49,941
Marahau Sea Kayaks Ltd	Active	\$100,000	\$0.00	\$100,000
Marahau Water Taxis Ltd	Active	\$250,000	\$0.00	\$250,000
Milford Sound (Wayfare Group)	Active	\$250,000	\$0.00	\$250,000
Milford Sound Tourism	Active	\$250,000	\$0.00	\$250,000
Monarch Wildlife Cruises and Tours	Active	\$157,000	\$0.00	\$157,000
National Aquarium of New Zealand	Sent to Recipient	\$0.00	\$0.00	\$0.00
National Kiwi Hatchery	Sent to Recipient	\$0.00	\$0.00	\$0.00
Natures Wonders	Active	\$250,000	\$0.00	\$250,000
New Zealand Maritime Museum Hui Te Ananui A Tangaroa	Active	\$250,000	\$0.00	\$250,000
NZ Ski	Declined Offer	\$0.00	\$0.00	\$0.00
Oamaru Penguin Colony	Active	\$237,032	\$0.00	\$237,032
Omaka Aviation Heritage Centre	Active	\$122,000	\$0.00	\$122,000

Orakei Korako Cave & Thermal Park	Active	\$223,000	\$0.00	\$223,000
Orana Wildlife Park	Active	\$0.00	\$0.00	\$0.00
Otago Museum	Active	\$250,000	\$0.00	\$250,000
Otorohanga Kiwi House	Active	\$250,000	\$0.00	\$250,000
Outback New Zealand (Nomad Safaris / Info & Track / Info & Snow)	Active	\$250,000	\$0.00	\$250,000
Over the Top	Active	\$250,000	\$0.00	\$250,000
Penguin Place Limited	Active	\$250,000	\$0.00	\$250,000
Polynesian Spa	Active	\$250,000	\$0.00	\$250,000
Pukaha National Wildlife Centre	Active	\$150,000	\$0.00	\$150,000
Puzzling World	Active	\$250,000	\$0.00	\$250,000
Rainbows End Theme Park	Active	\$250,000	\$0.00	\$250,000
Rakiura Stewart Island (Wayfare Group)	Active	\$250,000	\$0.00	\$250,000
River Valley	Active	\$50,000	\$0.00	\$50,000
Rotorua Canopy Tours	Active	\$225,000	\$0.00	\$225,000
Rover Tours Group Limited	Active	\$250,000	\$0.00	\$250,000
Royal Albatross Centre	Active	\$250,000	\$0.00	\$250,000
Salt Air	Active	\$250,000	\$0.00	\$250,000
Sand Safaris & Dune Riders	Active	\$250,000	\$0.00	\$250,000
SEA LIFE Kelly Tarlton's	Active	\$250,000	\$0.00	\$250,000
Shantytown Heritage Park	Active	\$150,000	\$0.00	\$150,000
Skydive Queenstown Ltd	Active	\$250,000	\$0.00	\$250,000
Skyline Queenstown	Active	\$250,000	\$0.00	\$250,000
Skyline Rotorua	Active	\$250,000	\$0.00	\$250,000
South Pacific Helicopters / Wings over Whales	Active	\$250,000	\$0.00	\$250,000
Southern Alps Air Limited	Active	\$250,000	\$0.00	\$250,000
Southern Discoveries	Active	\$250,000	\$0.00	\$250,000
Spellbound Glowworm and Cave Tour	Active	\$0.00	\$0.00	\$0.00
Taupo DeBretts Spa Resort	Active	\$250,000	\$0.00	\$250,000
Te Anau Glowworm Caves (Wayfare Group)	Active	\$250,000	\$0.00	\$250,000
Te Anau Helicopter Services	Active	\$250,000	\$0.00	\$250,000
Te Puia	Active	\$250,000	\$0.00	\$250,000
Tekapo Springs Limited	Sent to Recipient	\$0.00	\$0.00	\$0.00
The Arts Centre Te Matatiki Toi Ora	Active	\$250,000	\$0.00	\$250,000
The Duke of Marlborough Hotel	Active	\$250,000	\$0.00	\$250,000
The Hermitage Hotel and Glacier Explorers	Declined Offer	\$0.00	\$0.00	\$0.00
The Kauri Museum	Active	\$175,000	\$0.00	\$175,000
Totally Tourism	Active	\$250,000	\$0.00	\$250,000
Transport World	Active	\$250,000	\$0.00	\$250,000
True South Flights	Active	\$250,000	\$0.00	\$250,000
TSS Earnslaw and Walter Peak (Wayfare Group)	Active	\$250,000	\$0.00	\$250,000
Ultimate Hikes - Milford Track, Routeburn Track, Greenstone Track Guided Walks	Declined Offer	\$0.00	\$0.00	\$0.00
Velocity Valley	Active	\$100,000	\$0.00	\$100,000
Volcanic Air	Active	\$250,000	\$0.00	\$250,000
Waitomo Adventures	Active	\$175,000	\$0.00	\$175,000
Wellington Zoo	Active	\$250,000	\$0.00	\$250,000
West Coast Wildlife Centre	Active	\$250,000	\$0.00	\$250,000
Westcoast Treetop Walk and Café	Active	\$250,000	\$0.00	\$250,000
Whale Watch Kaikoura	Active	\$375,000	\$375,000	\$750,000
Wilkin River Jets	Active	\$143,236	\$0.00	\$143,236
Wilson's Abel Tasman National Park Ltd	Active	\$250,000	\$0.00	\$250,000
Zealandia	Active	\$250,000	\$0.00	\$250,000
Ziptrek Ecotours	Sent to Recipient	\$0.00	\$0.00	\$0.00
Zorb Rotorua	Active	\$75,000	\$0.00	\$75,000
Total:				\$24,650,809

Annex Two: STAPP Māori Businesses Funding Status (5 October 2020)

Business Trading Name	Contract Status	Funding Paid to Date
Dark Sky Project	Active	\$250,000
Dart River Safaris	Active	\$225,000
Footprints Waipoua	Active	\$195,300
Franz Josef Glacier Guides and Glacier Hot Pools	Active	\$250,000
Kāpiti Island Nature Tours	Active	\$250,000
Ko Tāne	Active	\$102,000
Kohutapu Lodge and Tribal Tours Limited	Active	\$244,142
MDA Experiences	Sent to Recipient	\$0.00
Mitai Māori Village	Sent to Recipient	\$0.00
Ngāti Awa Tourism Limited & Te Mānuka Tūtahi Marae	Active	\$250,000
Tamaki Māori Village	Sent to Recipient	\$0.00
Te Hana Te Ao Marama	Active	\$105,000
Waewae Pounamu	Active	\$160,000
Waimangu Volcanic Valley	Active	\$250,000
Waimārama Maori Tours	Active	\$130,000
Waiotapu Thermal Wonderland	Active	\$250,000
Wanaka River Journeys	Active	\$165,101
Whakarewarewa - The Living Māori Village	Active	\$250,000
	Total:	\$3,076,543

Annex Three: STAPP Regional Tourism Organisations Funding Status (6 October 2020)

Regional Tourism Organisation	Contract Status	Funding Paid
Northland Inc. Limited	Signed and paid in full	\$700,000 + GST
Auckland Tourism Events and Economic Development	Signed and paid in full	\$1,000,000 + GST
Destination Coromandel Trust	Signed and paid in full	\$700,000 + GST
Hamilton & Waikato Tourism	Signed and paid in full	\$700,000 + GST
Trust Tairāwhiti Ltd	Signed and paid in full	\$400,000 + GST
Western Bay of Plenty Tourism and Visitors Trust (Operating as: Tāpoi Te Moananui ā Toi Tourism Bay of Plenty)	Signed and paid in full	\$700,000 + GST
Hawke's Bay Tourism	Signed and paid in full	\$700,000 + GST
Visit Ruapehu	Signed and paid in full	\$700,000 + GST
Destination Lake Taupō Trust (Destination Great Lake Taupō - DGLT)	Signed and paid in full	\$700,000 + GST
Rotorua Economic Development Limited	Signed and paid in full	\$1,000,000 + GST
Venture Taranaki Trust	Signed and paid in full	\$700,000 + GST
Whanganui and Partners Ltd	Signed and paid in full	\$700,000 + GST
Central Economic Development Agency Ltd	Signed and paid in full	\$700,000 + GST
Destination Wairarapa	Signed and paid in full	\$400,000 + GST
Wellington Regional Economic Development Agency Ltd	Signed and paid in full	\$1,000,000 + GST
Nelson Regional Development Agency	Signed and paid in full	\$700,000 + GST
Destination Marlborough	Signed and paid in full	\$700,000 + GST
Development West Coast	Signed and paid in full	\$400,000 + GST
Destination Kaikōura	Signed and paid in full	\$400,000 + GST
Hurunui Tourism	Signed and paid in full	\$400,000 + GST
ChristchurchNZ Ltd	Signed and paid in full	\$1,000,000 + GST
ChristchurchNZ Ltd (on behalf of Mackenzie District Council)	Signed and paid in full	\$400,000 + GST
Venture Timaru Ltd	Signed and paid in full	\$400,000 + GST
Tourism Waitaki Limited	Signed and paid in full	\$400,000 + GST
Dunedin City Council	Signed and paid in full	\$700,000 + GST
Lake Wanaka Tourism Inc	Signed and paid in full	\$700,000 + GST
Central Otago District Council	Signed and paid in full	\$700,000 + GST
Destination Queenstown Incorporated	Signed and paid in full	\$1,000,000 + GST
Destination Fiordland Incorporated	Signed and paid in full	\$400,000 + GST
Clutha Development Incorporated	Signed and paid in full	\$400,000 + GST
Great South	Signed and paid in full	\$700,000 + GST
	Total:	\$20,200,000

Annex Four: Inbound Tour Operator Funding Status (5 October 2020)

Business Trading Name	Status	Loan Agreement Received?	Funding Paid	
s 18(d)	Due diligence checks complete	No	\$0.00	
	Due diligence checks complete	No	\$0.00	
	Due diligence checks complete	No	\$0.00	
	Due diligence checks complete	No	\$0.00	
	Due diligence checks complete	No	\$0.00	
	Due diligence checks complete	No	\$0.00	
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	Due diligence checks complete	No	\$0.00	
	Due diligence checks complete	No	\$0.00	
	Due diligence checks complete	No	\$0.00	
	Due diligence checks complete	No	\$0.00	
			Total:	\$0.00

RELEASED UNDER THE OFFICIAL INFORMATION ACT