



BRIEFING

Tourism Recovery Fund: Clarity on STAPP grant and loan funding

Date:	29 July 2020	Priority:	Urgent
Security classification:	In Confidence	Tracking number:	2021-0349

Action sought		
	Action sought	Deadline
Hon Kelvin Davis Minister of Tourism	Agree on final Strategic Tourism Assets Protection Programme grant and loan funding allocation	30 July 2020
Hon Grant Robertson Minister of Finance		
Hon Nanaia Mahuta Minister for Māori Development		
Hon Eugenie Sage Minister of Conservation		
Fletcher Tabuteau Under Secretary Regional Economic Development		

Contact for telephone discussion (if required)				
Name	Position	Telephone		1st contact
Danielle McKenzie	Programme Director, Tourism	04 896 5113	Privacy of natural persons	✓
Privacy of natural persons	Advisor, Tourism Policy	-		

The following departments/agencies have been consulted

- Minister's office to complete:**
- | | |
|---|--|
| <input type="checkbox"/> Approved | <input type="checkbox"/> Declined |
| <input type="checkbox"/> Noted | <input type="checkbox"/> Needs change |
| <input type="checkbox"/> Seen | <input type="checkbox"/> Overtaken by Events |
| <input type="checkbox"/> See Minister's Notes | <input type="checkbox"/> Withdrawn |

Comments



BRIEFING

Tourism Recovery Fund: Clarity on STAPP grant and loan funding

Date:	29 July 2020	Priority:	Urgent
Security classification:	In Confidence	Tracking number:	2021-0349

Purpose

This briefing seeks clarity on the grant and loan funding decisions for successful Strategic Tourism Assets Protection Programme (STAPP) applicants made during the Tourism Recovery Ministers' (TRM) meeting on Friday, 24 July 2020.

Recommended action

The Ministry of Business, Innovation and Employment recommends that you:

- a **Note** the TRM meeting minutes from 24 July 2020
Noted
 - b **Note** all successful STAPP applicants have received letters outlining their grant and loan offers, in line with the decision taken by TRMs on 24 July 2020
Noted
 - c **Agree the preferred mix of grants and loans for successful applicants:**
 - a. **Option One:** As per the minuted TRM decisions of 24 July 2020 and letters sent to applicants, a grant of up to \$500,000 for the first year, up to the requested amount only. Additional funding requested would be made available via a loan scheme.
Agree/disagree
 - b. **Option Two:** Grant funding of up to \$500,000 to be spread over two years. If the applicant has requested funding over two years and the year one amount is less than \$500,000, then the balance of the \$500,000 will be paid as a grant in year two. Additional funding above \$500,000 would be made available via a loan scheme.
Agree/disagree
- and**
- Note** that if TRM select Option two 44 applicants will receive revised letters updating the grant amount on Thursday 30 August or Friday 31 August.
Noted



Danielle McKenzie
Programme Director, Tourism
Labour, Science and Enterprise, MBIE

..... / /

Hon Kelvin Davis
Minister of Tourism

..... / /

Hon Eugenie Sage
Minister of Conservation

..... / /

Hon Grant Robertson
Minister of Finance

..... / /

Fletcher Tabuteau
**Under Secretary, Regional Economic
Development**

..... / /

Hon Nanaia Mahuta
Minister for Māori Development

..... / /

Decisions on STAPP funding were made by Tourism Recovery Ministers

1. At the TRM meeting on Friday 24 July, TRM agreed successful STAPP applicants and other COVID-19 tourism recovery initiatives through the Tourism Recovery Fund.
2. The TRM meeting minutes from Friday 24 July (see **Annex One**, also *briefing 2021-0368 refers*) reflect that:
 - a. Ministers agreed that all STAPP applications rated 15/30 points and above be approved with a grant of up to \$500,000 for the first year. All remaining funding requested would be made available via a loan scheme. The grant would not be dependent on confirmation of the loan.
3. Since then, MBIE has notified all successful applicants ahead of the Ministerial announcement on Saturday 1 August.

Clarifying TRM STAPP grant funding decisions

4. Ministers have now received the confirmed list of successful applicants, split by grant and loan allocation as agreed (*briefing 2021-0368 refers*). The list has highlighted that some applicants requested less than \$500,000 for year one but also requested funding for year two. This has raised some questions for Ministers around the decision to limit grant funding to year one only.
5. The Minister of Tourism's office has now requested that officials present an additional option to spread the grant of up to \$500,000 across two years and seek an updated decision from TRM.
6. Two decisions remain unchanged:
 - a. That the agreed grant funding is up to \$500,000 per asset
 - b. Any additional funding sought will be made available via a loan.
7. To ensure we can get updated decisions to applicants ahead of the announcement on Saturday 1 August, TRM now need to urgently clarify whether the grant funding of up to \$500,000 is to be made available across one or two years.

Two options for TRM urgent decision

Option One: Successful STAPP applicants are eligible for a grant of up to \$500,000 for the first year only (as per the minutes of the TRM meeting of 24 July)

8. On 24 July, TRM agreed that a grant should be made available for one year only because the grant is essentially an 'emergency payment' to reflect the impact of COVID-19 on tourism businesses. Funding for the second year was agreed to be available in the form of a loan scheme.
9. The list of successful applicants split by grants of up to \$500,000 for the first year only and remaining funding via loans is summarised in **Annex Two**.
10. An example of option One is if a tourism STAPP applicant requests \$800,000 over two years. A successful applicant would be offered a grant for year one of \$400,000 and be offered an optional loan for year two of \$400,000.
11. This option reflects the decisions made and agreed in the TRM minutes of 24 July. Letters have been sent to successful applicants in line with this agreement.

12. MBIE officials endorse the decisions made by TRM for up to \$500,000 for year one only, as best aligning with the policy intent of the STAPP.

Option Two: Successful STAPP applicants are eligible for grants of up to \$500,000 to be paid over two years (if an applicant has requested funding over two years and the year one amount is less than \$500,000)

13. Option Two allows for grants of up to \$500,000 to be paid out over two years. If an applicant has requested funding over two years and the year one amount is less than \$500,000, then additional grant funding would be made available in year two for the remainder of the \$500,000.
14. An example of option Two is if a tourism STAPP applicant requests \$800,000 over two years. The successful applicant would be offered a grant for year one of \$400,000 and then be offered a grant of \$100,000 for year two, along with an optional loan for year two of up to \$300,000.
15. To minimise risks to the Crown, we would anticipate control points through scheduled payments, such as a 50% payment up front and two further payments of 25% across the period for which funding is made available.
16. If Option Two is agreed, officials will also need to contact affected businesses to notify them of the change to the grant and loan offer ahead of the announcement on Saturday 1 August. While additional funding in the form of a grant to some businesses will be welcome news, there may be some negative responses and concerns raised, also likely confusion, due to the change in decision and communication.

Next steps

Letters to successful applicants have already been sent out

17. In order to prepare the necessary communications material ahead of the announcement on Saturday 1 August, MBIE has already sent out letters to successful applicants.
18. The letters have advised successful STAPP applicants they are eligible for a grant of up to \$500,000 for the first year only.
19. If Ministers decide on Option Two, MBIE will need to make further contact with affected businesses to update them on the decision. 44 of the 126 successful applicants will need to have new letters issued as their first year funding falls below \$500,000 (6 assets fall below \$500,000 in the first year, but do not require funding in the second year, so are not counted in the 44). The sooner TRM make decisions, the sooner we can clarify the outcome with affected applicants.

Announcement scheduled on Saturday, 1 August

20. Pending your decision, MBIE will continue working towards announcing successful STAPP applicants on Saturday, 1 August.
21. If updated letters are sent to affected STAPP applicants they may not be named in the announcement.

Annexes

Annex One: Minutes from TRM meeting on Friday 24 July

Annex Two: Table of funding with grant up to \$500,000 over year one with additional loans

Annex Three: Table of funding with grant up to \$500,000 over two years with additional loans

Annex One: Minutes from TRM meeting on Friday 24 July

Record of Decisions

1. Inbound Tour Operators Funding

Ministers agreed that up to \$20 m would be available for Inbound Tour Operators via loans.

2. Stimulating the Domestic Tourism Market through Events

Ministers agreed to establish a \$50 million Regional Events Fund. Ministers raised some concerns about the most effective mechanism to deliver the Fund and requested officials report back on options, including delivery via the existing Domestic Events Fund (current allocation \$10m). MBIE officials will report back to TRM on Monday 27 July.

3. Lifting Digital Capability in the Tourism Sector

Ministers agreed to:

- \$5 million to Qualmark to provide a service to help tourism operators develop digital strategies and access digital tools, and
- \$5 million to the existing Digital Enablement Package, in order that tourism businesses can specifically benefit from the work that has already been undertaken, this stream would also encourage businesses to join Qualmark.

Follow up note: Minister Davis to forward paper to Minister of Small Business, responsible for the Digital Enablement Package.

4. Strategic Tourism Assets Protection Programme

- Ministers agreed that generic accommodation was not eligible for the STAPP. However, three accommodation providers are eligible due to their significance as tourism attractions to their regions in their own right, with their accommodation offerings being secondary features of the business. These are Larnach Castle, The Hermitage and The Duke of Marlborough.
- Ministers noted that there is to be no double dipping across government COVID-19 response packages. For example, if applicants received funding from DOC's Wildlife Institutions Relief Fund those funding components would need to be removed from the STAPP application.
- Ministers discussed some assets funded by local government and agreed that stadiums and convention centres were ineligible. Ministers agreed that some assets funded by local government were eligible, such as Auckland Art Gallery, Auckland Zoo and New Zealand Maritime Museum.
- Ministers agreed that STAPP applications for Commercial Information and Commercial Information be removed and considered separately.
- Ministers recommended that Commercial Information be declined as the Commercial Information could quickly return to operation.
- Ministers agreed that all other applications rated 15/30 points and above be approved with a grant of up to \$500,000 for the first year. All remaining funding requested would be available via a loan scheme. The grant would not be dependent on confirmation of the loan.
- Ministers discussed a number of options to operationalise a loan scheme, either by adapting an existing loan scheme, standing up a new loan scheme or contracting a bank to deliver it. Further work needs to be undertaken to explore these options. Officials from the Treasury and MBIE will provide advice on options over the coming weeks.
- Ministers agreed to support all Māori tourism businesses on the eligible STAPP list, including those ranked lower than 15/30 points. New Zealand Māori Tourism confirmed that the amount of funding sought by Māori businesses amounted to \$21 million (excluding Te Puia). Ministers agreed to allocate \$21 million to Māori tourism

businesses (from the eligible STAPP applicant list). Funding terms will be the same as the other STAPP successful applicants with a grant of up to \$500,000 and an optional loan making up the total of the requested funding. MBIE officials will work with New Zealand Māori Tourism ahead of any announcement to clarify roles and implementation.

- Ministers agreed that MBIE's work on conditionality for funding is critical and should be progressed as agreed previously.

5. Next Steps and announcements

- Minister Davis will announce the tourism package on Thursday, 30 July 2020. Ministers agreed that not all approved STAPP applicants will be announced but a selection of businesses will be.
- On Monday, officials will:
 - a. Provide a comprehensive communications plan for Thursday's announcements to TRM
 - b. send an update on the STAPP funding allocation by successful applicant based on the Ministers' decisions.
 - c. send letters to successful applicants by close of business and seek confirmation on whether the business name can be included in the announcement. Officials intend on informing unsuccessful applicants at the time of announcement and will provide information on the support available via the Tourism Transitions Programme.
 - d. Provide TRM with an update on options for the delivery mechanism for the Events Fund.

Annex Two: Table of funding with grant up to \$500,000 for year one and remainder as loan

Approved applications (Ranked 15/30 and above)

Business Trading Name	Values Sum of Grant Approved	Sum of Loan Approved	Sum of Grant + Loan Approved	Sum of Total Score
Cardrona and Treble Cone	\$ 500,000	Commercial Information		29
International Antarctic Centre	\$ 500,000			29
Skyline Queenstown	\$ 500,000			29
TSS Earnslaw and Walter Peak	\$ 500,000			29
Rakiura Stewart Island	\$ 500,000			28
Milford Sound	\$ 500,000			28
Te Anau Glowworm Caves	\$ 500,000			28
Doubtful Sound	\$ 500,000			28
Skyline Rotorua	\$ 500,000			28
Te Puia	\$ 500,000			27
Alpine Guides Aoraki	\$ 74,000			27
Fox Glacier Guiding	\$ 500,000			27
Fullers Great Sights	\$ 500,000			27
Southern Discoveries	\$ 500,000			27
Oamaru Penguin Colony	\$ 474,065			26
NZ Ski	\$ 500,000			26
Zealandia	\$ 500,000			25
Art Deco Trust	\$ 317,000			25
Auckland Zoo Te Whare Kararehe o Tamaki Makaurau	\$ 500,000			25
Dolphin and Albatross Encounter	\$ 450,000			25
Polynesian Spa	\$ 500,000			25
The Hermitage Hotel and Glacier Explorers	\$ 500,000			25
Wellington Zoo	\$ 500,000			24
Christchurch Tram and Punting on the Avon	\$ 500,000			24
Orana Wildlife Park	\$ 500,000			24
The Arts Centre Te Matatiki Toi Ora	\$ 500,000			24
Black Cat Cruises	\$ 500,000			23
Auckland Art Gallery Toi o Tamaki	\$ 500,000			23
Puzzling World	\$ 500,000			23
Royal Albatross Centre	\$ 500,000			23
Marahau Water Taxis Ltd	\$ 500,000			23
The Duke of Marlborough Hotel	\$ 500,000			23
Christchurch Adventure Park	\$ 387,000			23
Highlands Motorsport Park	\$ 500,000			23
KJet	\$ 500,000			22
Abel Tasman Sea Shuttles	\$ 500,000			22
Taupo DeBretts Spa Resort	\$ 500,000			22
Tekapo Springs Limited	\$ 500,000			22
Wilson's Abel Tasman National Park Ltd	\$ 500,000			22
SEA LIFE Kelly Tarlton's	\$ 500,000			22
Transport World	\$ 500,000			22
Orakei Korako Cave & Thermal Park	\$ 446,000			21
Totally Tourism	\$ 500,000			21
New Zealand Maritime Museum Hui Te Ananui A Tangaroa	\$ 500,000			21
INFLITE	\$ 500,000			21
Heliservices NZ	\$ 500,000			21
Buried Village of Te Wairoa	\$ 492,000			21
Ultimate Hikes - Milford Track, Routeburn Track, Greenstone Track Guided Walks	\$ 500,000			21
Pukaha National Wildlife Centre	\$ 300,000			21
Larnach Castle Limited	\$ 500,000			21
Abel Tasman Soul Ltd (Abel Tasman Kayaks)	\$ 500,000			20
Marahau Sea Kayaks Ltd	\$ 183,000			20
Otago Museum	\$ 500,000			20
Kaikoura Kayaks	\$ 283,703			20

List continued overleaf

Skydive Queenstown Ltd	\$	500,000	Commercial Information	20
Waitomo Adventures	\$	350,000		20
Huka Prawn Park	\$	386,000		20
Kaiteriteri Kayaks	\$	366,000		20
Otorohanga Kiwi House	\$	500,000		20
National Aquarium of New Zealand	\$	400,000		20
Dive! Tutukaka	\$	500,000		20
West Coast Wildlife Centre	\$	500,000		20
Rainbows End Theme Park	\$	500,000		20
Wilkin River Jets	\$	286,471		20
Rotorua Canopy Tours	\$	450,000		20
Kiwi North	\$	200,000		19
Westcoast Treetop Walk and Café	\$	250,000		19
Penguin Place Limited	\$	500,000		19
Monarch Wildlife Cruises and Tours	\$	315,000		19
Backcountry Helicopters	\$	475,000		19
The Kauri Museum	\$	345,000		19
Zorb Rotorua	\$	150,000		19
Omaka Aviation Heritage Centre	\$	243,000		19
Air Safaris	\$	500,000		19
Volcanic Air	\$	500,000		19
Outback New Zealand (Nomad Safaris / Info & Track / Info & Snow)	\$	500,000		19
Shantytown Heritage Park	\$	300,000		18
Rover Tours Group Limited	\$	500,000		18
Air Milford	\$	500,000		18
Velocity Valley	\$	200,000		18
JUCY Cruise	\$	500,000		18
Howick Historical Village	\$	500,000		18
Over the Top	\$	500,000		18
Forgotten World Adventures	\$	110,000		18
Ziptrek Ecotours	\$	478,000		18
Explore	\$	500,000		17
Kiwi Journeys	\$	280,000		17
Kiwi Cave Rafting	\$	350,000		17
National Kiwi Hatchery	\$	450,000		17
South Pacific Helicopters / Wings over Whales	\$	500,000		17
Salt Air	\$	500,000		17
Auckland Seaplanes	\$	240,000		17
Alpine Helicopters/Minaret Station/Southern Lakes Heliski	\$	416,000		16
Southern Alps Air Limited	\$	487,500		16
Glenbrook Vintage Railway	\$	250,000		16
Driving Creek	\$	262,600		16
Lakeland Queen	\$	250,000		16
River Valley	\$	100,000		16
Natures Wonders	\$	500,000		16
Te Anau Helicopter Services	\$	500,000		16
Glenorchy Air	\$	396,000		16
Fiordland Expeditions Limited	\$	404,667		15
Spellbound Glowworm and Cave Tour	\$	200,720		15
Sand Safaris & Dune Riders	\$	500,000		15
Lake Taupo Cruises	\$	125,000		15
True South Flights	\$	500,000		15
Maniototo Curling International Inc.	\$	99,883		15
Caveworld	\$	145,000		15
Grand Total	\$	45,668,609	\$ 163,831,209 \$ 209,499,818	2255

Approved applications (Māori Tourism Businesses)

Business Trading Name	Values				Sum of Total Score
	Sum of Grant Approved	Sum of Loan Approved	Sum of Grant + Loan Approved		
Franz Josef Glacier Guides and Glacier Hot Pools	\$ 500,000	Commercial Information			27
Whakarewarewa - The Living Māori Village	\$ 500,000				26
Dark Sky Project	\$ 500,000				25
Waiotapu Thermal Wonderland	\$ 500,000				25
Ngati Awa Tourism Limited & Te Manuka Tutahi Marae	\$ 500,000				24
Waewae Pounamu	\$ 320,000				23
Footprints Waipoua	\$ 390,595				22
Ko Tāne	\$ 302,000				22
Waimangu Volcanic Valley	\$ 500,000				21
Kapiti Island Nature Tours	\$ 500,000				21
Dart River Safaris	\$ 450,000				19
Tamaki Māori Village	\$ 500,000				19
Kohutapu Lodge and Tribal Tours Limited	\$ 500,000				19
Wanaka River Journeys	\$ 215,101				18
Mitai Māori Village	\$ 500,000				16
Waimarama Māori Tours	\$ 260,000				14
Te Hana Te Ao Marama	\$ 210,000				13
MDA Experiences	\$ 500,000				13
Grand Total	\$ 7,647,696	\$ 13,350,000	\$ 20,997,696		367

Annex Three: Table of funding with grant up to \$500,000 over two years and remainder as a loan

Approved applications (Ranked 15/30 and above)

Business Trading Name	Values		Sum of Loan Balance	Sum of (Total) G1 + G2 + LB
	Sum of Grant Year 1	Sum of Grant Year 2		
Cardrona and Treble Cone	\$ 500,000	\$ -		Commercial Information
International Antarctic Centre	\$ 500,000	\$ -		
Skyline Queenstown	\$ 500,000	\$ -		
TSS Earnslaw and Walter Peak	\$ 500,000	\$ -		
Rakiura Stewart Island	\$ 500,000	\$ -		
Milford Sound	\$ 500,000	\$ -		
Te Anau Glowworm Caves	\$ 500,000	\$ -		
Doubtful Sound	\$ 500,000	\$ -		
Skyline Rotorua	\$ 500,000	\$ -		
Te Puia	\$ 500,000	\$ -		
Alpine Guides Aoraki	\$ 74,000	\$ 74,000		
Fox Glacier Guiding	\$ 500,000	\$ -		
Fullers Great Sights	\$ 500,000	\$ -		
Southern Discoveries	\$ 500,000	\$ -		
Oamaru Penguin Colony	\$ 474,065	\$ 25,935		
NZ Ski	\$ 500,000	\$ -		
Zealandia	\$ 500,000	\$ -		
Art Deco Trust	\$ 317,000	\$ 183,000		
Auckland Zoo Te Whare Kararehe o Tamaki Makaurau	\$ 500,000	\$ -		
Dolphin and Albatross Encounter	\$ 450,000	\$ 50,000		
Polynesian Spa	\$ 500,000	\$ -		
The Hermitage Hotel and Glacier Explorers	\$ 500,000	\$ -		
Wellington Zoo	\$ 500,000	\$ -		
Christchurch Tram and Punting on the Avon	\$ 500,000	\$ -		
Orana Wildlife Park	\$ 500,000	\$ -		
The Arts Centre Te Matatiki Toi Ora	\$ 500,000	\$ -		
Black Cat Cruises	\$ 500,000	\$ -		
Auckland Art Gallery Toi o Tamaki	\$ 500,000	\$ -		
Puzzling World	\$ 500,000	\$ -		
Royal Albatross Centre	\$ 500,000	\$ -		
Marahau Water Taxis Ltd	\$ 500,000	\$ -		
The Duke of Marlborough Hotel	\$ 500,000	\$ -		
Christchurch Adventure Park	\$ 387,000	\$ 113,000		
Highlands Motorsport Park	\$ 500,000	\$ -		
KJet	\$ 500,000	\$ -		
Abel Tasman Sea Shuttles	\$ 500,000	\$ -		
Taupo DeBretts Spa Resort	\$ 500,000	\$ -		
Tekapo Springs Limited	\$ 500,000	\$ -		
Wilson's Abel Tasman National Park Ltd	\$ 500,000	\$ -		
SEA LIFE Kelly Tarlton's	\$ 500,000	\$ -		
Transport World	\$ 500,000	\$ -		
Orakei Korako Cave & Thermal Park	\$ 446,000	\$ 54,000		
Totally Tourism	\$ 500,000	\$ -		
New Zealand Maritime Museum Hui Te Ananui A Tangaroa	\$ 500,000	\$ -		
INFLITE	\$ 500,000	\$ -		
Heliservices NZ	\$ 500,000	\$ -		
Buried Village of Te Wairoa	\$ 492,000	\$ 8,000		
Ultimate Hikes - Milford Track, Routeburn Track, Greenstone Track Guided Walks	\$ 500,000	\$ -		
Pukaha National Wildlife Centre	\$ 300,000	\$ 150,000		
Lamach Castle Limited	\$ 500,000	\$ -		
Abel Tasman Soul Ltd (Abel Tasman Kayaks)	\$ 500,000	\$ -		
Marahau Sea Kayaks Ltd	\$ 183,000	\$ 183,000		
Otago Museum	\$ 500,000	\$ -		
Kaikoura Kayaks	\$ 283,703	\$ 216,297		
Skydive Queenstown Ltd	\$ 500,000	\$ -		
Waitomo Adventures	\$ 350,000	\$ 150,000		
Huka Prawn Park	\$ 366,000	\$ 114,000		
Kaiteriteri Kayaks	\$ 366,000	\$ 134,000		
Otorohanga Kiwi House	\$ 500,000	\$ -		
National Aquarium of New Zealand	\$ 400,000	\$ 100,000		
Dive Tutukaka	\$ 500,000	\$ -		
West Coast Wildlife Centre	\$ 500,000	\$ -		
Rainbows End Theme Park	\$ 500,000	\$ -		
Wilkin River Jets	\$ 286,471	\$ 213,529		
Rotorua Canopy Tours	\$ 450,000	\$ 50,000		
Kiwi North	\$ 200,000	\$ 200,000		
Westcoast Treetop Walk and Cafe	\$ 250,000	\$ 250,000		
Penguin Place Limited	\$ 500,000	\$ -		
Monarch Wildlife Cruises and Tours	\$ 315,000	\$ 185,000		
Backcountry Helicopters	\$ 475,000	\$ 25,000		
The Kauri Museum	\$ 345,000	\$ 155,000		
Zorb Rotorua	\$ 150,000	\$ 150,000		
Omaka Aviation Heritage Centre	\$ 243,000	\$ 257,000		
Air Safaris	\$ 500,000	\$ -		
Volcanic Air	\$ 500,000	\$ -		
Outback New Zealand (Nomad Safaris / Info & Track / Info & Snow)	\$ 500,000	\$ -		
Shantytown Heritage Park	\$ 300,000	\$ 200,000		
Rover Tours Group Limited	\$ 500,000	\$ -		
Air Milford	\$ 500,000	\$ -		
Velocity Valley	\$ 200,000	\$ 200,000		
JUCY Cruise	\$ 500,000	\$ -		
Howick Historical Village	\$ 500,000	\$ -		
Over the Top	\$ 500,000	\$ -		
Forgotten World Adventures	\$ 110,000	\$ 110,000		
Ziptrak Ecotours	\$ 478,000	\$ 22,000		
Explore	\$ 500,000	\$ -		
Kiwi Journeys	\$ 280,000	\$ 220,000		
Kiwi Cave Rafting	\$ 350,000	\$ 150,000		
National Kiwi Hatchery	\$ 450,000	\$ 50,000		

List continued overleaf

South Pacific Helicopters / Wings over Whales	\$	500,000	\$	-	Commercial Information	
Salt Air	\$	500,000	\$	-		
Auckland Seaplanes	\$	240,000	\$	240,000		
Alpine Helicopters/Minaret Station/Southern Lakes Heliski	\$	416,000	\$	84,000		
Southern Alps Air Limited	\$	487,500	\$	12,500		
Glenbrook Vintage Railway	\$	250,000	\$	250,000		
Driving Creek	\$	262,600	\$	237,400		
Lakeland Queen	\$	250,000	\$	250,000		
River Valley	\$	100,000	\$	100,000		
Natures Wonders	\$	500,000	\$	-		
Te Anau Helicopter Services	\$	500,000	\$	-		
Glenorchy Air	\$	396,000	\$	104,000		
Fiordland Expeditions Limited	\$	404,667	\$	95,333		
Spellbound Glowworm and Cave Tour	\$	200,720	\$	200,720		
Sand Safaris & Dune Riders	\$	500,000	\$	-		
Lake Taupo Cruises	\$	125,000	\$	125,000		
True South Flights	\$	500,000	\$	-		
Maniototo Curling International Inc.	\$	99,883	\$	99,883		
Caveworld	\$	145,000	\$	145,000		
Grand Total	\$	45,668,609	\$	5,936,597		\$ 157,894,612

Approved applications (Māori Tourism Businesses)

Business Trading Name	Values			Sum of Total Score
	Sum of Grant Approved	Sum of Loan Approved	Sum of Grant + Loan Approved	
Franz Josef Glacier Guides and Glacier Hot Pools	\$ 500,000	Commercial Information		27
Whakarewarewa - The Living Maori Village	\$ 500,000			26
Dark Sky Project	\$ 500,000			25
Waiotapu Thermal Wonderland	\$ 500,000			25
Ngati Awa Tourism Limited & Te Manuka Tutahi Marae	\$ 500,000			24
Waewae Pounamu	\$ 320,000			23
Footprints Waipoua	\$ 390,595			22
Ko Tāne	\$ 302,000			22
Waimangu Volcanic Valley	\$ 500,000			21
Kapiti Island Nature Tours	\$ 500,000			21
Dart River Safaris	\$ 450,000			19
Tamaki Maori Village	\$ 500,000			19
Kohutapu Lodge and Tribal Tours Limited	\$ 500,000			19
Wanaka River Journeys	\$ 215,101			18
Mitai Māori Village	\$ 500,000			16
Waimarama Maori Tours	\$ 260,000			14
Te Hana Te Ao Marama	\$ 210,000			13
MDA Experiences	\$ 500,000			13
Grand Total	\$ 7,647,696	\$ 13,350,000	\$ 20,997,696	367