

Summary Report

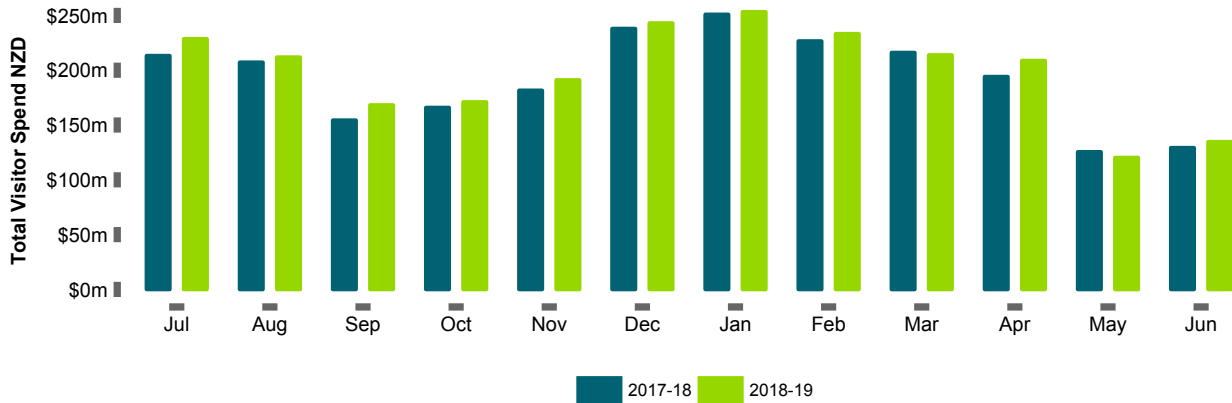
August 2019

Destination Queenstown



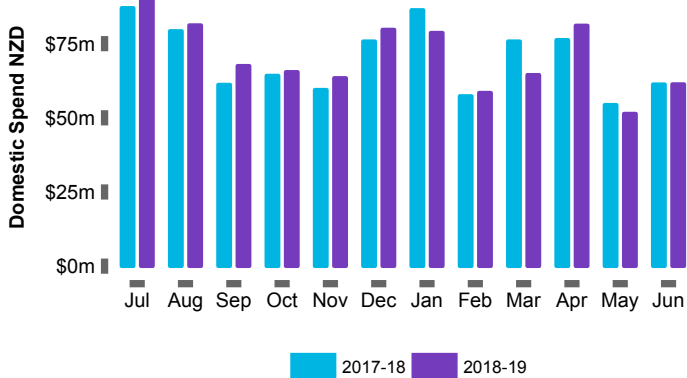
Data Source: Monthly Regional Tourism Estimates (MBIE), Accommodation Survey (Stats NZ)

1. Monthly Total Spend



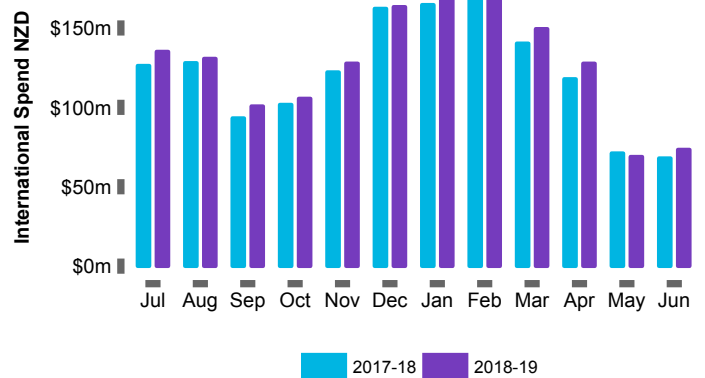
Source: Monthly Regional Tourism Estimates

2. Monthly Domestic Spend



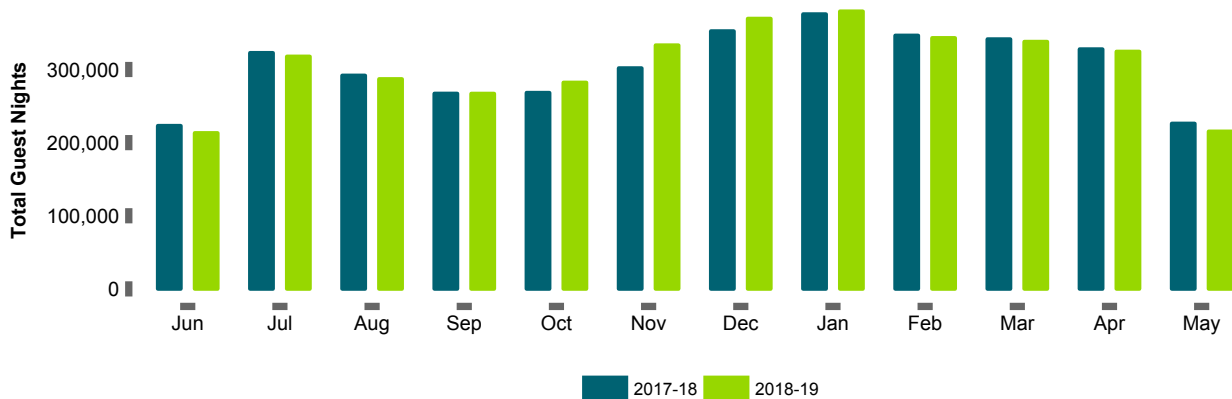
Source: Monthly Regional Tourism Estimates

3. Monthly International Spend



Source: Monthly Regional Tourism Estimates

4. Monthly Total Guest Nights



Source: Accommodation Survey

5. Annual Percentage Change In Total Visitor Spend

	Domestic 2018-19	International 2018-19	Total 2018-19	*Domestic %	*International %	*Total %
Jul	\$93.6m	\$135.1m	\$228.6m	7.6%	7.1%	7.2%
Aug	\$81.2m	\$130.7m	\$211.9m	2.4%	2.1%	2.3%
Sep	\$67.5m	\$100.7m	\$168.2m	10.3%	8%	8.9%
Oct	\$65.5m	\$105.5m	\$171.0m	2%	3.7%	3.1%
Nov	\$63.4m	\$127.7m	\$191.1m	6.6%	4.6%	5.2%
Dec	\$79.7m	\$163.3m	\$243.0m	5.1%	0.7%	2.1%
Jan	\$78.7m	\$174.6m	\$253.2m	-8.8%	6.1%	0.9%
Feb	\$58.5m	\$174.8m	\$233.3m	2.1%	3.3%	3%
Mar	\$64.5m	\$149.4m	\$213.9m	-14.9%	6.5%	-1%
Apr	\$81.1m	\$127.6m	\$208.8m	6.3%	8.3%	7.6%
May	\$51.4m	\$68.9m	\$120.3m	-5.5%	-3.1%	-4.1%
Jun	\$61.4m	\$73.4m	\$134.7m	0.2%	7.9%	4.2%

Source: Monthly Regional Tourism Estimates.

6. Annual Percentage Change In Total Guest Nights

	Total Guest Nights 2018-19	*Guest Nights %
Jun	213,176	-4.4%
Jul	317,813	-1.5%
Aug	287,000	-1.6%
Sep	267,055	0%
Oct	282,179	5.2%
Nov	333,156	10.4%
Dec	369,583	4.9%
Jan	379,538	1%
Feb	343,150	-1%
Mar	338,037	-1%
Apr	324,537	-1%
May	215,325	-4.8%

Source: Accommodation Survey.

7. Monthly Occupancy Rate

	Occupancy Rate
Jun	55%
Jul	69%
Aug	65%
Sep	60%
Oct	61%
Nov	75%
Dec	75%
Jan	76%
Feb	81%
Mar	77%
Apr	73%
May	50%

Source: Accommodation Survey.

8. Annual Spending and Total Guest Nights

RTO	Domestic Spend	*Domestic Spend %	International	*International Spend %	Guest Nights	*Guest Nights %
Northland Inc	\$847.5m	-1.3%	\$267.7m	+2%	1,960,736	+0.1%
Destination Coromandel	\$384.6m	+10.8%	\$111.4m	+9.7%	962,523	+4.4%
Hamilton & Waikato Tourism	\$1,196.3m	+2.9%	\$361.8m	+3.4%	1,477,185	+5%
Tourism Bay of Plenty	\$849.3m	+3.9%	\$232.6m	+10.8%	1,491,504	-0.8%
Destination Rotorua	\$476.3m	+4.7%	\$348.8m	-4%	2,282,428	-2.7%
Destination Great Lake Taupo	\$464.6m	+6.7%	\$219.1m	+11.1%	1,139,230	-2.1%
Visit Ruapehu	\$162.9m	+7.9%	\$48.3m	+5.6%	491,451	+2%
Venture Taranaki	\$325.9m	+4.6%	\$89.3m	+10.4%	667,555	-0.4%
Hawke's Bay Tourism	\$488.5m	+2%	\$171.5m	+4.7%	1,232,366	+2.2%
Visit Whanganui	\$108m	-1%	\$23.8m	+8.8%	210,891	+7.7%
CEDA	\$408.9m	+2.3%	\$76.9m	+8.5%	500,578	+7.6%
WREDA	\$1,688.4m	+5.4%	\$818.5m	+9.8%	2,949,054	+2%
Destination Wairarapa	\$156.4m	+6.7%	\$38.4m	+7.3%	267,682	+6.1%
NRDA	\$441m	+1.8%	\$228.7m	-0.9%	1,477,399	-0.8%
Destination Marlborough	\$267m	+0.6%	\$130.4m	+2.2%	739,038	-5.3%
Destination Kaikoura	\$57m	+18.5%	\$61.4m	+32.5%	329,683	+8.4%
Tourism West Coast	\$232m	-8%	\$272.9m	+1%	1,339,444	-4.7%
ChristchurchNZ	\$1,920.9m	+2.5%	\$1,199.5m	+6.6%	3,912,877	+2%
Mackenzie Region	\$102.2m	-4.4%	\$196.9m	+6.9%	889,853	+6.4%
Aoraki Tourism	\$179.4m	+3.8%	\$48.6m	+5.3%	306,484	-2.4%
Lake Wanaka Tourism	\$236.7m	+3.9%	\$337.6m	+6.5%	948,378	+0.7%
Tourism Waitaki	\$122.8m	+1.7%	\$61.7m	+11.7%	426,539	+1.3%
Destination Queenstown	\$846.4m	+1%	\$1,531.6m	+4.6%	3,670,549	+0.7%
Tourism Central Otago	\$162.8m	+9%	\$49.9m	+6.2%	327,149	-0.7%
Destination Fiordland	\$81.3m	+0.9%	\$156m	+7%	728,512	+1.8%
Enterprise Dunedin	\$540.4m	+0.3%	\$230.7m	+6%	927,175	-1.8%
Venture Southland	\$327.5m	+1.7%	\$108.1m	+5%	473,733	+1.9%
Destination Clutha	\$53.8m	+2.7%	\$15.1m	+5.5%	96,396	+9.3%
Not elsewhere classified	\$213.8m	+5.6%	\$39.4m	+4.5%	523,286	+4.5%

Source: Monthly Regional Tourism Estimates, Accommodation Survey.

* Percentage change from same month last year

Destination Queenstown covers Queenstown-Lakes District