## International Visitor Survey: Key data

|                              | YEAR ENDED March 2017 |         |        | YEAR ENDED March 2016 |         |        | Percentage Changes |         |        |
|------------------------------|-----------------------|---------|--------|-----------------------|---------|--------|--------------------|---------|--------|
|                              | Total (NZ\$m)         | Average | Median | Total (NZ\$m)         | Average | Median | Total              | Average | Median |
| Total                        | 10,024                | 3,150   | 2,110  | 10,210                | 3,490   | 2,230  | -2                 | -10     | -5     |
| MARKET:                      |                       |         |        |                       |         |        |                    |         |        |
| Australia                    | 2,413                 | 1,900   | 1,300  | 2,513                 | 2,000   | 1,500  | -4                 | -7      | -11    |
| China                        | 1,448                 | 3,800   | 3,000  | 1,749                 | 4,900   | 3,700  | -17                | -22     | -18    |
| USA                          | 1,110                 | 3,900   | 2,900  | 1,167                 | 5,000   | 3,400  | -5                 | -21     | -15    |
| UK                           | 938                   | 4,400   | 3,100  | 1,039                 | 5,200   | 3,500  | -10                | -14     | -9     |
| Germany                      | 532                   | 5,500   | 4,500  | 537                   | 6,200   | 5,000  | -1                 | -11     | -10    |
| Japan                        | 285                   | 3,100   | 2,000  | 259                   | 3,100   | 2,000  | 10                 | -1      | 2      |
| Canada                       | 253                   | 4,500   | 3,200  | 245                   | 4,800   | 3,300  | 3                  | -7      | -4     |
| Korea, Republic of           | 222                   | 2,900   | 2,400  | 263                   | 4,000   | 2,200  | -16                | -26     | 12     |
| Rest of Asia                 | 1,097                 | 3,600   | 2,600  | 933                   | 3,800   | 3,000  | 18                 | -4      | -13    |
| Rest of Europe               | 994                   | 4,900   | 3,700  | 893                   | 5,000   | 4,100  | 11                 | -1      | -9     |
| Rest of Oceania              | 355                   | 3,000   | 1,400  | 308                   | 2,800   | 2,200  | 16                 | 8       | -38    |
| Rest of Americas             | 215                   | 5,000   | 3,500  | 149                   | 4,600   | 2,400  | 44                 | 10      | 45     |
| Africa and Middle East       | 163                   | 3,900   | 3,400  | 155                   | 4,000   | 3,400  | 5                  | -3      | 1      |
| PURPOSE OF VISIT:            |                       |         |        |                       |         |        |                    |         |        |
| Holiday / vacation           | 6,348                 | 3,700   | 2,700  | 6,186                 | 4,100   | 2,900  | 3                  | -8      | -7     |
| Visiting friends / relatives | 2,079                 | 2,300   | 1,400  | 2,125                 | 2,500   | 1,500  | -2                 | -7      | -5     |
| Business                     | 706                   | 2,400   | 1,500  | 890                   | 3,100   | 1,800  | -21                | -24     | -20    |
| Other                        | 891                   | 3,300   | 2,400  | 1,009                 | 3,900   | 2,400  | -12                | -17     | -1     |
|                              |                       |         |        |                       |         |        |                    |         |        |

(1) Expenditure refers to spend by travellers aged 15+ and excludes individuals whose purpose of visit to New Zealand was to attend a recognised educational institute, and are foreign-fee paying students. Expenditure also excludes international airfares.

(2) Percentage changes in total, average and median spend are calculated using unrounded figures. The percentage changes in grey mean that they are not statistically significant. Colour indicates the direction of change.



