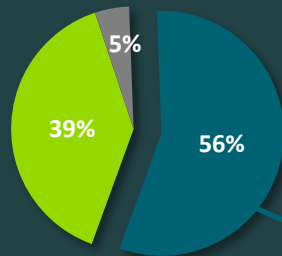


STATE OF THE BUILDING AND CONSTRUCTION SECTOR: ANNUAL MONITOR 2022-2023



BUILDING SECTOR BUSINESS OWNERS

Recruitment Intentions Next 12 Months



More than half (56%) expect to look for new staff over next 12 months

Among those businesses intending to hire, 26% are currently looking for staff; 46% will be looking for staff in the next six months.

Most challenging roles to fill:

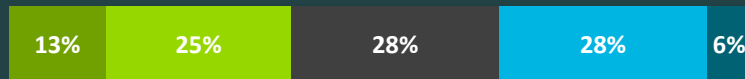
- qualified tradespeople (75%)
- labourers (29%)
- project managers (14%)
- supervisors (13%)
- Admin staff with industry exp (9%)

Three-quarters (75%) of businesses intending to hire staff in the next 12 months anticipate this will be difficult.

Base: n=1035 (All respondents)

Business Resilience

Only 34% agree that their business has been financially successful over the last 12 months.

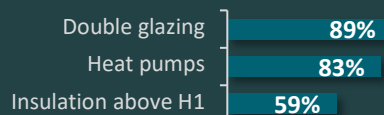


Base: n=1035 (All respondents)

However **business resilience is high** – 88% anticipate to be operating in 12 months' time, 84% anticipate still running in 24 months' time.

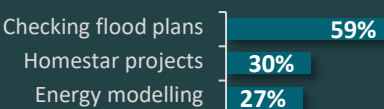
90 Despite the optimism, there is considerable variation in the amount of forward work, with 51% not having any forward work past three months.

Upcoming Trends in the Sector Observed by Builders



Base: n=459-469 (Building business owners)

Mixed level of customer enquiries around energy-saving initiatives – mostly common for double glazing and heat pumps (for heating and cooling).



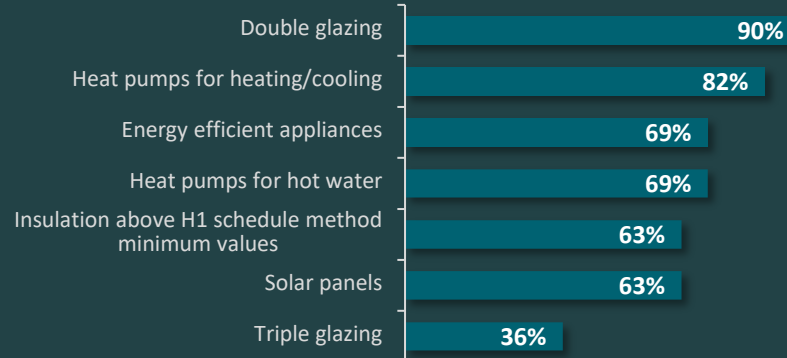
Base: n=433-450 (Building business owners)

Flood maps often checked but lower frequency of other processes to enhance environmental sustainability..

DESIGNERS AND BUILDING PROFESSIONALS

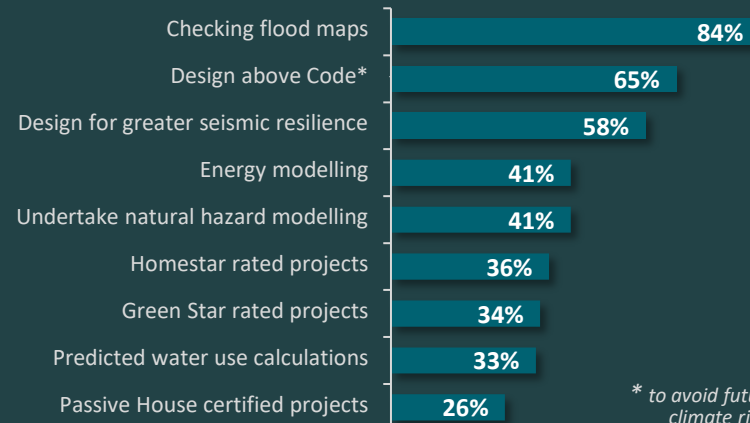
Upcoming Trends in the Sector Observed by Design Professionals

High level of customer enquiries around energy-saving initiatives.



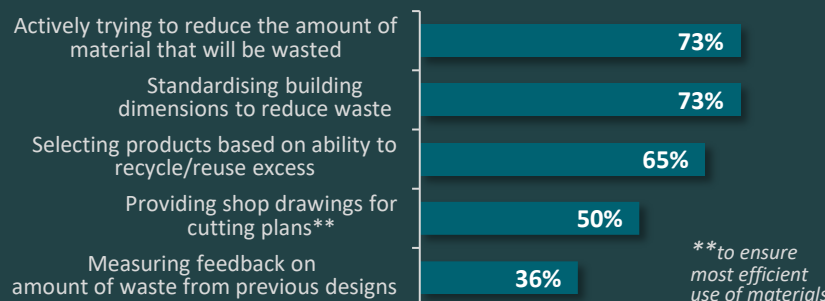
Base: n=411-442 (Designers and building professionals)

Variation with how often environmental-sustainability processes are carried out.



Base: n=429-464 (Designers and building professionals)

Waste-reducing strategies are being considered.



Base: n=467-477 (Designers and building professionals)

* to avoid future climate risks

**to ensure most efficient use of materials

BUILDING/CONSTRUCTION SECTOR END USERS

80% of those who had appointed a builder had a written contract in place (87% for new builds; 71% for renovations)

Among those who had completed their new build/renovations, the majority (70%) report that the project came in on budget.

Median time for **new builds**: 10-12 months; 29% >12 months
Median time for **renovation**: 4-6 months; 16% >12 months

Project Timeframe - 58% of Projects Faced Delays

- Top reasons/causes for delay**
- Unavailability of specific materials (39%)
 - Delays with consent (33%), especially new builds
 - Delays with bank approving finance (24%)
 - Builder not available/multiple jobs on hand (22%)

Key triggers to work commencement

Changes in personal financial situation	68%
When building costs stabilise	68%
When I get consent	66%
When a builder becomes available	59%

Base: n=304 (Planned new builds or renovations). Graph displays % of 'top 2 box' importance.

Desire for a healthy home is key motivator for including future-proofing features.

Heat pumps most widely incorporated into new builds. Improved insulation common for renovations.

Top 3 property features included in new builds		Top 3 property features as result of renovation	
Heat pumps (heating & cooling)	68%	Double glazed windows	36%
Energy efficient appliances	48%	Insulation in the walls	33%
Insulation above minimum values	48%	Insulation in the roof cavity	30%

Having a healthier home (86%) and reducing future costs of operating the home (82%) are the key motivators for the inclusion of particular features for both new builds and renovations.

